# NEW HAMPSHIRE GAS CORPORATION 

COST OF GAS RATE FILING

WINTER PERIOD 2011-2012

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## Calculation of the Cost of Gas Rate

| Period Covered: |  | November | gh April 30 |  |
| :---: | :---: | :---: | :---: | :---: |
| Total Anticipated Cost |  |  | Cost/ |  |
|  |  | Therms | Therm |  |
|  | Propane | 1,094,097 | \$1.9852 | \$2,172,053 |
| Add: | Prior Period (Deficiency |  |  |  |
|  | Uncollected) |  | \$33,215 |  |
|  | Interest |  | \$3,617 |  |
| Deduct: | Prior Period (Excess |  |  |  |
|  | Collected) |  | \$0 |  |
|  | Interest |  | \$0 |  |
|  | Prior Period Adjusted |  |  | \$36,832 |
| Total Anticipated Cost |  |  |  | \$2,208,885 |
| Projected Gas Sales |  |  |  | 996,907 |
| Cost of Gas |  |  |  |  |
| Non-Fixed Price Option |  |  |  | \$2.2157 |
| Fixed Price Option Premium |  |  |  | \$0.0200 |
| Fixed Price Option |  |  |  | \$2.2357 |

Pursuant to tariff section 17(d), the Company may adjust the approved cost of gas rate upward on a monthly basis to the following rate:

Maximum Cost of Gas Rate - Non-Fixed Price Option $\$ 2.7696$ per therm

## Issued: October __, 2011

Effective: November 1, 2011
In Compliance with DG 11- $\qquad$ , Order No. $\qquad$

Michael D. Eastman
Treasurer .

## Calculation of the Cost of Gas Rate



Pursuant to tariff section 17(d), the Company may adjust the approved cost of gas rate upward on a monthly basis to the following rate:

Maximum Cost of Gas Rate - Non-Fixed Price Option \$2.0445 per therm
$\$ 2.7696$ per therm

Issued: March 24, 2011 October __, 2011
Effective: April1, 2011 November 1, 2011
In Compliance with DG 10-249, Order No. 25,164
In Compliance with DG 11- $\qquad$ Order No. $\qquad$
Issued By:
Michael D. Eastman
Treasurer

NEW HAMPSHIRE GAS CORPORATION
CONVERSION OF GAS COSTS - GALLONS TO THERMS
WINTER PERIOD 2011-2012


## NEW HAMPSHIRE GAS CORPORATION

## CALCULATION OF COST OF GAS RATE

SUPPLY / DEMAND BALANCE
WINTER PERIOD 2011-2012


| SENDOUT (THERMS) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 FIRM SENDOUT * |  | 134,155 | 217,200 | 237,077 | 201,059 | 168,366 | 102,745 | 1,060,602 |
| 2 COMPANY USE |  | 4,506 | 6,598 | 7,342 | 6,299 | 5,335 | 3,415 | 33,495 |
| 3 TOTAL SENDOUT |  | 138,661 | 223,798 | 244,419 | 207,358 | 173,701 | 106,160 | 1,094,097 |
| 4 * UNACCTED FOR VOLS INCLUDED |  | 3,806 | 6,162 | 6,726 | 5,704 | 4,777 | 2,915 | 30,091 |
| COSTS |  |  |  |  |  |  |  |  |
| 5 PROPANE SENDOUT FROM ABOVE |  | 138,661 | 223,798 | 244,419 | 207,358 | 173,701 | 106,160 | 1,094,097 |
| 6 COST/THERM FROM SCHEDULE F |  | \$2.0298 | \$2.0286 | \$1.9966 | \$1.9786 | \$1.9489 | \$1.9141 | \$1.9883 |
| 7 FPO PREMIUM |  | (\$277) | (\$444) | (\$747) | (\$742) | (\$626) | (\$553) | $(\$ 3,389)$ |
| 8 TOTAL PROPANE COSTS |  | \$281,173 | \$453,544 | \$487,259 | \$409,530 | \$337,899 | \$202,648 | \$2,172,053 |
| REVENUES |  |  |  |  |  |  |  |  |
| 9 FIRM SALES (THERMS) |  | 81,377 | 130,733 | 219,770 | 218,115 | 184,199 | 162,713 | 996,907 |
| 10 RATE/THERM PER TARIFF |  | \$2.2157 | \$2.2157 | \$2.2157 | \$2.2157 | \$2.2157 | \$2.2157 | \$2.2157 |
| 11 TOTAL REVENUES |  | \$180,310 | \$289,670 | \$486,953 | \$483,286 | \$408,137 | \$360,529 | \$2,208,885 |
| 12 (OVER)/UNDER COLLECTION |  | \$100,863 | \$163,874 | \$306 | $(\$ 73,756)$ | $(\$ 70,238)$ | (\$157,881) | $(\$ 36,832)$ |
| 13 INTEREST FROM SCHEDULE H |  | \$228 | \$587 | \$811 | \$714 | \$521 | \$213 | \$3,074 |
| 14 FINAL (OVER)/UNDER COLLECTION | \$33,758 | \$101,091 | \$164,461 | \$1,117 | (\$73,042) | $(\$ 69,717)$ | (\$157,668) | \$0 |

NEW HAMPSHIRE GAS CORPORATION
CALCULATION OF PURCHASED PROPANE COSTS WINTER PERIOD 2011-2012

| $\begin{aligned} & \text { LINE } \\ & \text { NO. } \end{aligned}$ |  | NOV 2011 | DEC 2011 | JAN 2012 | FEB 2012 | MAR 2012 | APR 2012 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | TOTAL SENDOUT (GALLONS) | 151,539 | 244,583 | 267,119 | 226,616 | 189,833 | 116,019 | 1,195,708 |
| 2 |  |  |  |  |  |  |  |  |
| 3 | CHANGE TO ENDING INVENTORY BALANCE (GALLONS) | 7,000 | $(4,000)$ | $(5,000)$ | $(17,000)$ | $(37,000)$ | $(23,000)$ | $(79,000)$ |
| 4 |  |  |  |  |  |  |  |  |
| 5 | TOTAL REQUIRED PURCHASES (GALLONS) | 158,539 | 240,583 | 262,119 | 209,616 | 152,833 | 93,019 | 1,116,708 |
| 6 |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |
| 8 | PROPANE PURCHASE STABILIZATION PLAN DELIVERIES |  |  |  |  |  |  |  |
| 9 | GALLONS | 90,000 | 140,000 | 160,000 | 140,000 | 110,000 | 60,000 | 700,000 |
| 10 | RATES - from Schedule D |  |  |  |  |  |  |  |
| 11 | Contract Price | \$1.7949 | \$1.7949 | \$1.7949 | \$1.7949 | \$1.7949 | \$1.7949 |  |
| 12 | Broker Fee | incl. | incl. | incl. | incl. | incl. | incl. |  |
| 13 | Pipeline Fee | incl. | incl. | incl. | incl. | incl. | incl. |  |
| 14 | PERC Fee | incl. | incl. | incl. | incl. | incl. | incl. |  |
| 15 | Trucking Fee | incl. | incl. | incl. | incl. | incl. | incl. |  |
| 16 | COST PER GALLON | \$1.7949 | \$1.7949 | \$1.7949 | \$1.7949 | \$1.7949 | \$1.7949 | \$1.7949 |
| 17 |  |  |  |  |  |  |  |  |
| 18 | TOTAL COST - Propane Purchase Stabilization Plan Deliveries | \$161,541 | \$251,286 | \$287,184 | \$251,286 | \$197,439 | \$107,694 | \$1,256,430 |
| 19 |  |  |  |  |  |  |  |  |
| 20 |  |  |  |  |  |  |  |  |
| 21 | SPOT PURCHASES |  |  |  |  |  |  |  |
| 22 | GALLONS | 68,539 | 100,583 | 102,119 | 69,616 | 42,833 | 33,019 | 416,708 |
| 23 | RATES - from Schedule E |  |  |  |  |  |  |  |
| 24 | Mt. Belvieu Futures Price (09/15/11) | \$1.6283 | \$1.6317 | \$1.6366 | \$1.6078 | \$1.4888 | \$1.4146 |  |
| 25 | Broker Fee | \$0.0100 | \$0.0100 | \$0.0100 | \$0.0100 | \$0.0100 | \$0.0100 |  |
| 26 | Pipeline Fee | \$0.1203 | \$0.1203 | \$0.1203 | \$0.1203 | \$0.1203 | \$0.1203 |  |
| 27 | PERC Fee | \$0.0040 | \$0.0040 | \$0.0040 | \$0.0040 | \$0.0040 | \$0.0040 |  |
| 28 | Trucking Fee | \$0.0748 | \$0.0748 | \$0.0748 | \$0.0748 | \$0.0748 | \$0.0748 |  |
| 29 | COST PER GALLON | \$1.8374 | \$1.8408 | \$1.8457 | \$1.8169 | \$1.6979 | \$1.6237 | \$1.8056 |
| 30 |  |  |  |  |  |  |  |  |
| 31 | TOTAL COST - Spot Purchases | \$125,933 | \$185,153 | \$188,481 | \$126,485 | \$72,726 | \$53,613 | \$752,391 |
| 32 |  |  |  |  |  |  |  |  |
| 33 |  |  |  |  |  |  |  |  |
| 34 | OTHER COSTS |  |  |  |  |  |  |  |
| 35 | Storage Costs - Winter Period 2010-2011 | \$10,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$10,000 |
| 36 | Storage Costs - Winter Period 2011-2012 | \$0 | \$10,000 | \$0 | \$0 | \$0 | \$0 | \$10,000 |
| 37 | TOTAL OTHER COSTS | \$10,000 | \$10,000 | \$0 | \$0 | \$0 | \$0 | \$20,000 |
| 38 |  |  |  |  |  |  |  |  |
| 39 |  |  |  |  |  |  |  |  |
| 40 | TOTAL |  |  |  |  |  |  |  |
| 41 | GALLONS | 158,539 | 240,583 | 262,119 | 209,616 | 152,833 | 93,019 | 1,116,708 |
| 42 | THERMS | 145,066 | 220,138 | 239,844 | 191,803 | 139,845 | 85,115 | 1,021,811 |
| 43 | COST | \$297,474 | \$446,439 | \$475,665 | \$377,771 | \$270,165 | \$161,307 | \$2,028,821 |
| 44 |  |  |  |  |  |  |  |  |
| 45 | COST PER GALLON | \$1.8763 | \$1.8557 | \$1.8147 | \$1.8022 | \$1.7677 | \$1.7341 | \$1.8168 |
| 46 | COST PER THERM | \$2.0506 | \$2.0280 | \$1.9832 | \$1.9696 | \$1.9319 | \$1.8952 | \$1.9855 |

NEW HAMPSHIRE GAS CORPORATION

PROPANE PURCHASE STABILIZATION PROGRAM
WINTER PERIOD 2011-2012

| Line No. |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Delivery Month | Pre-Purchases (Gallons) |  |  |  |  |  |  |
| 2 |  | Apr-11 | May-11 | Jun-11 | Jul-11 | Aug-11 | Sep-11 | Total |
| 3 | Nov-11 | 18,000 | 13,500 | 13,500 | 18,000 | 13,500 | 13,500 | 90,000 |
| 4 | Dec-11 | 28,000 | 21,000 | 21,000 | 28,000 | 21,000 | 21,000 | 140,000 |
| 5 | Jan-12 | 32,000 | 24,000 | 24,000 | 32,000 | 24,000 | 24,000 | 160,000 |
| 6 | Feb-12 | 28,000 | 21,000 | 21,000 | 28,000 | 21,000 | 21,000 | 140,000 |
| 7 | Mar-12 | 22,000 | 16,500 | 16,500 | 22,000 | 16,500 | 16,500 | 110,000 |
| 8 | Apr-12 | 12,000 | 9,000 | 9,000 | 12,000 | 9,000 | 9,000 | 60,000 |
| 9 | Total | 140,000 | 105,000 | 105,000 | 140,000 | 105,000 | 105,000 | 700,000 |
| 10 | Monthly \% | 20.0\% | 15.0\% | 15.0\% | 20.0\% | 15.0\% | 15.0\% |  |
| 11 |  |  |  |  |  |  |  |  |
| 12 |  |  |  |  |  |  |  |  |
| 13 |  |  |  |  |  |  |  | ighted Avg |
| 14 |  |  |  |  |  |  |  | ntract Price |
| 15 | Delivery Price per Gallon ${ }^{(1)}$ | \$1.7866 | \$1.7549 | \$1.8375 | \$1.7767 | \$1.7782 | \$1.8442 | \$1.7949 |
| 16 |  |  |  |  |  |  |  |  |
| 17 | Delivery Price per Therm |  |  |  |  |  |  | \$1.9616 |

(1) Inclusive of broker fee, pipeline fee, PERC fee, standard trucking charge, and hedge premium charge.

## NEW HAMPSHIRE GAS CORPORATION

## PROPANE SPOT MARKET PURCHASE COST ANALYSIS

 WINTER PERIOD 2011-2012|  |  | Mt. Belvieu ${ }^{1}$ |  | Broker <br> Fee |  | Subtotal |  | Pipeline Fee ${ }^{2}$ |  | PERC <br> Fee |  | Cost <br> @ Selkirk |  | Trucking to Keene ${ }^{3}$ |  | \$ per Gal. |  | \$ per Therm |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | NOV | 1.6283 | + | 0.0100 | = | 1.6383 | + | 0.1203 | + | 0.0040 | $=$ | 1.7626 | + | 0.0748 | $=$ | 1.8374 | - | 2.0081 |
| 2 | DEC | 1.6317 | + | 0.0100 | $=$ | 1.6417 | + | 0.1203 | + | 0.0040 | $=$ | 1.7660 | + | 0.0748 | $=$ | 1.8408 | $=$ | 2.0117 |
| 3 | JAN | 1.6366 | + | 0.0100 | $=$ | 1.6466 | + | 0.1203 | + | 0.0040 | $=$ | 1.7709 | + | 0.0748 | $=$ | 1.8457 | $=$ | 2.0171 |
| 4 | FEB | 1.6078 | + | 0.0100 | $=$ | 1.6178 | + | 0.1203 | + | 0.0040 | $=$ | 1.7421 | + | 0.0748 | $=$ | 1.8169 | $=$ | 1.9857 |
| 5 | MAR | 1.4888 | + | 0.0100 | $=$ | 1.4988 | + | 0.1203 | + | 0.0040 | = | 1.6231 | + | 0.0748 | $=$ | 1.6979 | $=$ | 1.8555 |
| 6 | APR | 1.4146 | + | 0.0100 | = | 1.4246 | + | 0.1203 | + | 0.0040 | = | 1.5489 | + | 0.0748 | $=$ | 1.6237 | = | 1.7745 |

1. Propane futures market quotations (http://quotes.ino.com/exchanges/?r=CLRP_1R) on 9/15/11. See Appendix 1 .
2. TE Products Pipeline Co., FERC tariff 54.8.0, effective 9/2/11 (www.enterpriseproducts.com/customers/tariffs.shtm). See Appendix 2A \& 2B.
3. Northern Gas Transport trucking rate including diesel fuel surcharge. See Appendix 3A \& 3B.

NEW HAMPSHIRE GAS CORPORATION
PROPANE INVENTORY \& WEIGHTED AVERAGE COST OF GAS CALCULATION WINTER PERIOD 2011-2012

LINE NO.


NEW HAMPSHIRE GAS CORPORATION
PRIOR PERIOD (OVER)/UNDER COLLECTION WINTER PERIOD 2010-2011

|  | PRIOR | NOV-10 | DEC-10 | JAN-11 | FEB-11 | MAR-11 | APR-11 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 SALES (therms) |  | 81,134 | 130,282 | 223,075 | 229,141 | 193,973 | 165,539 | 1,023,144 |
| 2 COG RATE PER TARIFF |  | \$1.6356 | \$1.6356 | \$1.7608 | \$1.8437 | \$1.8437 | \$2.0445 |  |
| 3 TOTAL REVENUES |  | \$132,703 | \$213,090 | \$392,791 | \$422,467 | \$357,627 | \$338,445 | \$1,857,123 |
| 4 COMPANY USE |  | 4,506 | 6,598 | 7,342 | 6,299 | 5,335 | 3,415 | 33,495 |
| 5 HEATING DEGREE DAYS (Concord) |  | 788 | 1,187 | 1,442 | 1,222 | 1,011 | 563 | 6,213 |
| 6 TOTAL SENDOUT (therms) |  | 134,139 | 219,144 | 249,296 | 213,271 | 172,727 | 99,951 | 1,088,529 |
| 7 COST PER THERM |  | \$1.7198 | \$1.7483 | \$1.7814 | \$1.7835 | \$1.7650 | \$1.7179 | \$1.7591 |
| 8 TOTAL COSTS |  | \$230,692 | \$383,119 | \$444,093 | \$380,378 | \$304,857 | \$171,707 | \$1,914,846 |
| 9 ACTUAL (OVER)/UNDER COLLECTION |  | \$97,989 | \$170,030 | \$51,302 | (\$42,089) | (\$52,770) | $(\$ 166,739)$ | \$57,723 |
| 10 INTEREST AMOUNT |  | \$59 | \$422 | \$723 | \$737 | \$610 | \$315 | \$2,865 |
| 11 FINAL (OVER)/UNDER COLLECTION | $(\$ 27,374)$ | \$70,674 | \$241,125 | \$293,150 | \$251,798 | \$199,638 | \$33,215 |  |

## NEW HAMPSHIRE GAS CORPORATION

INTEREST CALCULATION
WINTER PERIOD 2011-2012

| $\begin{aligned} & \text { LINE } \\ & \text { NO. } \end{aligned}$ | MONTH | (1) | (2) | (3) | (4) | (5) | (6) | (7) (8) <br>  MONTH END <br> INTEREST BAL. WITH <br> AMOUNT INTEREST <br>  (COL. 4+7) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | BEG. OF | (OVER) |  | END OF | AVERAGE | ANNUAL |  |  |
|  |  | MONTH | UNDER | REFUNDS | MONTH | BALANCE | INTEREST |  |  |
|  |  | BALANCE | COLLECT |  | BALANCE | COL. | RATE |  |  |
|  |  |  |  |  | (COL. $1+2+3$ ) (COL. [1+4]/2) |  |  |  |  |
| 1 | MAY 2011 | \$33,215 | \$0 | \$0 | \$33,215 | \$33,215 | 3.25\% | \$90 | \$33,305 |
| 2 | JUN | 33,305 | 0 | 0 | 33,305 | 33,305 | 3.25\% | 90 | 33,395 |
| 3 | JUL | 33,395 | 0 | 0 | 33,395 | 33,395 | 3.25\% | 90 | 33,485 |
| 4 | AUG | 33,485 | 0 | 0 | 33,485 | 33,485 | 3.25\% | 91 | 33,576 |
| 5 | SEP | 33,576 | 0 | 0 | 33,576 | 33,576 | 3.25\% | 91 | 33,667 |
| 6 | OCT | 33,667 | 0 | 0 | 33,667 | 33,667 | 3.25\% | 91 | 33,758 |
| 7 | NOV | 33,758 | 100,863 | 0 | 134,621 | 84,190 | 3.25\% | 228 | 134,849 |
| 8 | DEC | 134,849 | 163,874 | 0 | 298,723 | 216,786 | 3.25\% | 587 | 299,310 |
| 9 | JAN 2012 | 299,310 | 306 | 0 | 299,616 | 299,463 | 3.25\% | 811 | 300,427 |
| 10 | FEB | 300,427 | $(73,756)$ | 0 | 226,671 | 263,549 | 3.25\% | 714 | 227,385 |
| 11 | MAR | 227,385 | $(70,238)$ | 0 | 157,147 | 192,266 | 3.25\% | 521 | 157,668 |
| 12 | APR | 157,668 | $(157,881)$ | 0 | (213) | 78,728 | 3.25\% | 213 | 0 |
| 13 |  |  |  |  |  |  |  |  |  |
| 14 |  |  |  |  |  |  |  | \$3,617 |  |
| 15 |  |  |  |  |  |  |  |  |  |
| 16 |  |  |  |  |  |  |  |  |  |
| 17 | PRIOR PERIOD BEG. BALANCE w/INTEREST @ NOVEMBER 1, 2011 = |  |  |  |  |  |  |  |  |
| 18 | PRIOR PERIOD BEG. BAL. @ MAY 1, 2011 + INTEREST AMOUNT FOR MAY 2011 - OCT 2011 |  |  |  |  |  |  |  |  |
| 19 |  |  |  |  |  |  |  |  |  |
| 20 |  |  |  |  |  |  |  |  |  |
| 21 | $=$ COL. 1, LINE 1 |  |  | + | COL. 7, LINES 1 TO 6 |  |  |  |  |
| 22 |  |  |  |  |  |  |  |  |  |
| 23 | $=$ | 33,215 | + |  | 543 | $=$ | 33,758 | @ NOVEMBER 1, 2011 |  |
|  |  |  |  |  |  |  |  |  |


| New Hampshire Gas Corporation Weather Normalization - Firm Sendout |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Actual Firm Sendout | Base Use | Heat Use | Actual Calendar Month Degree Days | Normal Calendar Month Degree Days | Colder (Warmer) Than Normal | Actual Unit <br> Heat Load <br> Therm/DD | Weather Adjustment | Normal <br> Heat Load | Normalized <br> Firm Sendout | Actual Company Use | Unaccounted <br> For <br> 2.92\% | Total Firm Sendout |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
|  |  |  | (1) - (2) |  |  | (4) - (5) | (3) / (4) | (6) $\times(7)$ | (3) $+(8)$ | (1) - (3) + (9) |  | (10-11) * 2.92\% | (10) - (11) +(12) |
| Nov-10 | 134,139 | 40,138 | 94,001 | 788 | 794 | (6) | 119.29 | 716 | 94,717 | 134,855 | 4,506 | 3,806 | 134,155 |
| Dec-10 | 219,144 | 40,138 | 179,005 | 1,187 | 1,177 | 10 | 150.80 | $(1,508)$ | 177,497 | 217,636 | 6,598 | 6,162 | 217,200 |
| Jan-11 | 249,296 | 40,138 | 209,158 | 1,442 | 1,362 | 80 | 145.05 | $(11,604)$ | 197,554 | 237,693 | 7,342 | 6,726 | 237,077 |
| Feb-11 | 213,271 | 40,138 | 173,133 | 1,222 | 1,140 | 82 | 141.68 | $(11,618)$ | 161,515 | 201,653 | 6,299 | 5,704 | 201,059 |
| Mar-11 | 172,727 | 40,138 | 132,589 | 1,011 | 982 | 29 | 131.15 | $(3,803)$ | 128,786 | 168,924 | 5,335 | 4,777 | 168,366 |
| Apr-11 | 99,951 | 40,138 | 59,813 | 563 | 594 | (31) | 106.24 | 3,293 | 63,107 | 103,245 | 3,415 | 2,915 | 102,745 |
| Total | 1,088,529 | 240,829 | 847,700 | 6,213 | 6,049 | 164 |  | $(24,524)$ | 823,176 | 1,064,005 | 33,495 | 30,091 | 1,060,602 |


| New Hampshire Gas CorporationWeather Normalization - Sales Rate Residential |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Billing Cycle Customers | Billing Cycle Sales | Base Load | Heating Load | Billing Cycle <br> Monthly Actual Degree Days | Billing Cycle Monthly Normal Degree Days | Colder (Warmer) <br> Than Normal | Actual Unit <br> Heat Load Therm/DD | Weather <br> Adjustment | Normal Heat Load | Normal Firm Billing Cycle Therms |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  |  |  | (1) - (3) |  |  | (4) - (5) | (3) / (4) | (6) $\times(7)$ | (3) $+(8)$ | (1) - (3) + (9) |
| Nov-10 | 800 | 19,836 | 6,658 | 13,178 | 565 | 568 | (3) | 23.32 | 70 | 13,248 | 19,906 |
| Dec-10 | 808 | 32,194 | 6,658 | 25,536 | 846 | 850 | (4) | 30.18 | 121 | 25,657 | 32,315 |
| Jan-11 | 815 | 53,060 | 6,658 | 46,402 | 1,240 | 1,216 | 24 | 37.42 | (898) | 45,504 | 52,162 |
| Feb-11 | 809 | 55,869 | 6,658 | 49,211 | 1,398 | 1,317 | 81 | 35.20 | $(2,851)$ | 46,360 | 53,018 |
| Mar-11 | 813 | 45,071 | 6,658 | 38,413 | 1,184 | 1,112 | 72 | 32.44 | $(2,336)$ | 36,077 | 42,735 |
| Apr-11 | 809 | 39,512 | 6,658 | 32,854 | 938 | 918 | 20 | 35.03 | (701) | 32,153 | 38,811 |
| Total |  | 245,542 | 39,948 | 205,594 | 6,171 | 5,981 | 190 | 34.71 | $(6,595)$ | 198,999 | 238,947 |

New Hampshire Gas Corporation

| New Hampshire Gas Corporation Weather Normalization - Sales Rate Commercial |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Billing Cycle Customers | Billing Cycle Sales | Base Load | Heating Load | Billing Cycle Monthly Actual Degree Days | Billing Cycle Monthly Normal Degree Days | Colder (Warmer) Than Normal | Actual Unit <br> Heat Load <br> Therm/DD | Weather <br> Adjustment | Normal <br> Heat Load | Normal Firm Billing Cycle Therms |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  |  |  | (1) - (3) |  |  | (4) - (5) | (3) / (4) | (6) $\times(7)$ | (3) $+(8)$ | (1) - (3) + (9) |
| Nov-10 | 347 | 61,298 | 29,286 | 32,012 | 556 | 559 | (3) | 57.58 | 173 | 32,185 | 61,471 |
| Dec-10 | 358 | 98,088 | 29,286 | 68,802 | 833 | 837 | (4) | 82.60 | 330 | 69,132 | 98,418 |
| Jan-11 | 364 | 170,015 | 29,286 | 140,729 | 1,228 | 1,207 | 21 | 114.60 | $(2,407)$ | 138,322 | 167,608 |
| Feb-11 | 367 | 173,272 | 29,286 | 143,986 | 1,409 | 1,329 | 80 | 102.19 | $(8,175)$ | 135,811 | 165,097 |
| Mar-11 | 371 | 148,902 | 29,286 | 119,616 | 1,190 | 1,116 | 74 | 100.52 | $(7,438)$ | 112,178 | 141,464 |
| Apr-11 | 367 | 126,027 | 29,286 | 96,741 | 956 | 935 | 21 | 101.19 | $(2,125)$ | 94,616 | 123,902 |
| Total |  | 777,602 | 175,716 | 601,886 | 6,172 | 5,983 | 189 | 103.93 | $(19,642)$ | 582,244 | 757,960 |


| Total Winter Season Normal Sales |  |
| :--- | ---: |
| November | 81,377 |
| December | 130,733 |
| January | 219,770 |
| February | 218,115 |
| March | 184,199 |
| April | 162,713 |
| Total | 996,907 |



Typical Residential Heating Bill - Non-Fixed Price Option Program
Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period


Typical Commercial Bill - Fixed Price Option Program
Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period


Typical Commercial Bill - Non-Fixed Price Option Program
Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period



## MONT BELVIEU PROPANE FUTURES - 09/15/11 CLOSE

## ClearPort, MONT BELVIEU LDH PROPANE Nov 2011 (E)

| CPOREX.com |
| :---: |
| GGI STARIED |

Free Currency Trading eBook From Forex.com

## ClearPort , MONT BELVIEU LDH PROPANE Dec 2011 (E)

Free Currency Trading eBook From Forex.com
1.63167 +

Free Currency Trading
eBook From Forex.com
1.60781 +

2011-09-15

ClearPort , MONT BELVIEU LDH PROPANE Mar 2012 (E)


## RATES (In Cents-per-bbl.)

| ITEM NO. 135 Non-Incentive Rates for Propane (Gulf Coast Origins) <br>  <br> $[$ U $]$ All rates in this item are unchanged unless otherwise indicated. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\square \quad$ Origin |  |  |  |  |
| Destination | Arcad | ish, LA) | Mont Bel | Chambers | , TX) |
| Arcadia (Bienville Parish, LA) |  |  |  | 171.16 |  |
| Calvert City (Marshall Co., KY) |  |  |  | 318.70 |  |
| Coshocton (Coshocton Co ., OH) |  |  |  | 371.45 |  |
| Dexter (Stoddard Co., MO) |  |  |  | 248.25 |  |
| Du Bois (Clearfield Co., PA) |  | (1) |  | 412.38 | (1) |
| Eagle (Chester Co., PA) |  |  |  | 433.16 |  |
| Finger Lakes (Schuyler Co., NY) |  |  |  | 438.34 |  |
| Floreffe Junction (Allegheny Co., PA) |  |  |  | 353.81 |  |
| Fontaine (Green Co., AR) |  |  |  | 233.23 |  |
| Greensburg (Westmoreland Co., PA) |  | (1) |  | 389.17 | (1) |
| Harford Mills (Cortland Co., NY) |  | (1) |  | 439.83 | (1) |
| Kingsland (Cleveland Co., AR) |  |  |  | 197.81 |  |
| Lebanon (Boone Co., IN) |  |  |  | 292.78 |  |
| Lima (Allen Co., OH) |  |  |  | 313.60 |  |
| North Little Rock (Pulaski Co., AR) |  |  |  | 208.71 |  |
| Oneonta (Otsego Co., NY) |  | (1) |  | 475.26 | (1) |
| Princeton (Gibson Co., IN) |  |  |  | 318.70 |  |
| Schaefferstown (Lebanon Co., PA) |  |  |  | 444.56 |  |
| Selkirk (Albany Co., NY) | [N] [E] | (1) | [N] [E] | 505.33 | (1) |
| Seymour (Jackson Co., IN) |  |  |  | 278.20 |  |
| Sinking Spring (Berks Co., PA) |  |  |  | 444.56 |  |
| Todhunter (Butler Co., OH) |  |  |  | 332.84 |  |
| Twin Oaks (Delaware Co., PA) |  |  |  | 444.56 |  |
| Watkins Glen (Schuyler Co., NY) |  | (1) |  | 417.34 | (1) |
| West Memphis (Crittenden Co., AR) |  |  |  | 248.25 |  |

## PIPELINE RATES

Effective September 2, 2011

ITEM NO. 135 - Non-Incentive Rates for Propane (Gulf Coast Origins)

|  |  | Origin <br> Mount Belvieu <br> ¢-per-bbl | gal-per-bbl | fee-per-gal |
| :--- | :---: | :---: | :---: | :---: |
| Destination <br> Selkirk <br> (Albany Co., NY) | See page <br> 12 of 16 | 505.3 | 42 | 0.1203 |

## ITEM NO. 30 - December-through-February Charges

If, during a single calendar month in the period December through February, Shipper receives deliveries at northeast terminals in excess of the total volume delivered to the same Shipper at such terminals during the preceding March-through-November period, a charge of thirty cents (30థ) per Barrel in addition to all other charges shall apply to such excess volume.

|  |  | Origin <br> Mount Belvieu <br> ¢-per-bbl | gal-per-bbl | fee-per-gal |
| :--- | :---: | :---: | :---: | :---: |
| Destination    <br> Selkirk <br> (Albany Co., NY) See page <br> 5 of 16 30.0 42 | 0.0071 |  |  |  |

From: Kirsten Simpson [mailto:k.simpson@northerngastransport.com]
Sent: Tuesday, September 13, 2011 11:19 AM
Subject: Fuel Surcharge email .doc
|
Northern Gas Transport. Inc.
Box 106
Lyndonville, VT 05851-0106
1-800-648-1075
FAX: 802-626-5039

September 13, 2011
To: All Customers

## Re: Fuel Surcharge

As of Monday, September 12, 2011 the Department of Energy New England average price per gallon of diesel fuel was $\$ 3.985$. All deliveries invoiced from Sunday, September 18, 2011 through Saturday, September 24, 2011 will be line item assessed at $30.0 \%$ fuel surcharge.

Thank you and should you have any questions, please contact Susan Noyes at 1-800-648-1075 extension 223.

## Best Regards,

Bruce Grant
President/Owner

Northern Gas Transport Inc. - Selkirk to Keene

|  | Base | Base | Fuel <br> Surcharge <br> Gallons | Rate | Charge | Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | Surcharge | Total |
| :---: |
| Charge |$\quad$| Total Rate |
| :---: |
| Per Gallon |

## LEASE AGREEMENT

This Lease Agreement（＂Lease＂）is made as of this 17th day of May 2011，between Haffner＇s Service Station Inc．（hereinafter＂Haffners＂），a gas／oil company organized and existing under the laws of the State of New Hamsphire，with a principal place of business at 7 Sophia＇s Way，Greenville，New Hampshire 03048 and New Hampshire Gas Corporation，a corporation existing under the laws of the State of New Hampshire，with a principal place of business at 32 Central Square，Keene，New Hampshire 03431 （hereinafter＂NHGC＂and，together with Haffners，the＂Parties＂）．Together the Parties hereby agree as follows：

WHEREAS，NHGC desires 60,000 gallons（net 51,000 ＠ $85 \%$ ）of storage space for its propane for the 2011－2012 heating season；and

WHEREAS，Haffner＇s has available 60,000 gallons of storage space at its property located at 7 Sophia＇s Way，Greenville，New Hampshire 03048 and

WHEREAS，Haffner＇s is willing to lease storage space on a best efforts basis to meet the needs of NHGC for propane storage；

NOW，THEREFORE，in consideration of the mutual undertaking of the Parties as stated in this Lease，Haffner＇s and NHGC agree as follows：

1．Haffner＇s shall use its reasonable best efforts to make available to NHGC，subject to Haffner＇s Priority Right（as such term is defined below），propane storage as follows： （i） 60,000 gallons of storage on the Greenville Property．Haffner＇s retains all rights to retain sufficient storage capacity at the Haffner＇s Property for its own peaking needs （such rights collectively the＂Haffner＇s Priority Right＂）．Notwithstanding the foregoing， in the event that the use of the storage space leased to NHGC pursuant to this Lease is necessary for Haffner＇s to meet its own peaking needs，the Parties shall use their reasonable best efforts to cooperate to achieve the objective of securing sufficient propane to meet the needs of both Parties．

2．This Lease shall be effective as of June 1， 2011 and shall continue until May 31， 2012 unless the lease is renewed or terminated earlier in accordance herewith．Upon the expiration or termination of this Lease，NHGC agrees to use reasonable best efforts at its sole cost and expense to ensure that all propane stored by NHGC pursuant to this Lease is removed from the Haffner＇s Property within thirty（30）days．Haffner＇s shall take title to， if any，propane not removed during such period．Haffner＇s，in its sole discretion，may either take title to such propane or cause it to be removed at NHGC＇s sole cost and expense（including reasonable attomeys＇fees）．Sections 3－14 hereof shall remain in full force and effect until all propane has been removed or Haffner＇s has taken title to such propane．

3．The total fee paid by NHGC to Haffner＇s for the storage services provided pursuant to this Lease shall be
（the＂Storage Fee＂）．The Storage Fee shall be payable by NHGC upon the date hereof．

4．NHGC shall be solely responsible for all operations associated with the loading and unloading of the propane in and out of NHGC＇s transport tankers，and shall perform such operations with due care．

5．Except as set forth in Section 2 hereof，title to the propane stored pursuant to this Lease shall，at all times，be in NHGC＇s name．Haffiner＇s makes no warranty of title whatsoever．NHGC warrants for itself，its successors and assigns that it will have at all times good title or valid right to deliver and store all propane stored pursuant to this Lease，and that such propane will be of a quality suitable for storage at the Haffners Property．NHGC agrees to indemnify and hold Haffiner＇s harmless from all claims， damages，suits，penalties，fines or other costs arising directly or indirectly from or with respect to the title to or quality of the propane stored pursuant to this Lease．

6．NHGC shall maintain commercial general liability insurance in a minimum amount of 1 Million，which shall include coverage for，without limitation，injury to or death of a person or persons or damage to property occasioned by or arising out of or in connection with NHGC＇s use of the Haffner＇s Property．

7．Either Party may terminate this Lease upon written notice to the other Party in the event that such other Party shall have materially breached the provisions hereof．The provisions of Sections 5－14 hereof shall survive the termination or expiration of this Lease．

## 8．NEITHER PARTY NOR ITS AGENTS OR EMPLOYEES SHALL BE LIABLE TO THE OTHER HEREUNDER FOR AMOUNTS REPRESENTING LOSS OF REVENUES，LOSS OF PROFITS，LOSS OF BUSINESS，OR INDIRECT， CONSEQUENTIAL，SPECIAL OR PUNITIVE DAMAGES，EVEN IF HAFFNERS HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES．

9．NHGC shall indemnify and hold harmless and at its option，Defend in an indemnity suit，Haffner＇s for any and all claims，damages，suits，penalties，fines or other costs to the extent arising directly or indirectly from or with respect to the negligent or wilfful actions，of its employees，officers，directors，contractors or agents related to this Lease and the services to be provided hereunder．

10．This Lease shall be governed by the laws of the State of New Hampshire，without regard to its choice of law provisions．All disputes arising out of this Lease shall be subject to the exclusive jurisdiction of，and venue in，federal and state courts located in New Hampshire．The Parties hereby irrevocably consent to the personal and exclusive jurisdiction and venue of such courts．
11. This Lease may not be assigned by either Party without the written consent of the other Party, provided that no such consent shall be required to an assignment pursuant to a merger, corporate reorganization, or sale of all or substantially all of the assets of a Party. This Lease shall be binding upon, and shall inure to the benefit of, the permitted successors and assigns of the Parties.
12. No delay, failure or default in performance of an obligation hereunder (other than the obligation to make payment of amounts due hereunder) shall constitute a breach of this Lease to the extent caused by acts of God, strikes, lockouts, acts of war, civil disturbances or other causes not within the control of the Party claiming suspension and which such Party is not able to prevent or overcome with the exercise of due diligence.
13. All written notices to Haffner's in connection with this Lease shall be provided by fax and overnight express mail to the following:

Haffner's Service Station Inc.
7 Sophia's Way
Greenville, NH 03048
14. All written notices to NHGC in connection with this Lease shall be provided by fax and overnight express mail to the following:

Mr. Michael Eastman

Vice President, Gas Assets
Rochester Gas and Electric
89 East Avenue
Rochester, NY 14649-0001
Facsimile 585-724-8641
[Signature Page Follows]

This Lease, which may be executed in duplicate, is entered into on this $2 C$ day of $\frac{\text { Mise }}{7}, 2011$.

Haffners Service Station, Inc.


Title: Office Manat ak

New Hampshire Gas Corporation

By:


September 19， 2011

Mr．Steve Rokes
General Manager
New Hampshire Gas Corporation
32 Central Square
Keene，NH 03431
Subject：Propane Delivery
Dear Steve：

The purpose of this letter is to respond to New Hampshire Gas Corporation＇s inquiry of Northern Gas Transport＇s ability to deliver a load of propane（9000 gallons each）daily for a continuous five－day period as stated in Section PUC 506.3 of the New Hampshire Code of Administrative Rules．

During the winter heating season，Northern Gas Transport has shown its determination to meet the supply needs of New Hampshire Gas Corporation．Unprecedented demand，long lines at the supply terminals and continuous colder than normal weather along with the customary supply allocations enacted by the pipelines made the 2010－11 heating season especially challenging．However，through almost daily communication with New Hampshire Gas staff regarding arrangements for alternate sources of supply and the management，staff and drivers of Northern Gas Transport，we met those needs．

A continuation of the current working relationship will allow Northern Gas Transport to meet the furure needs of New Hampshire Gas Corporation inchuding the provision for a truck load of propane（ 9000 gallons）daily for a comtlnuous flive－day period at any time curing the winter heating season．If there is an interruption in normal supply routes，Northern Gas Transport will pull product from the two 30,000 gallon storage facilities leased by Now Hampshire Gas Corporation in Greenville，New Hampshire．This provision is conditioned upon absence of forced majeure and New Hampshire Gas Corporation＇s ability to arrange adequate sources of supply．

Any such continuation of delivery service would be performed in conformance with Northern Gas Transport＇s commitment to the safety of the public and that of its drivers．We follow all Federal Motor Carrier Safety Rules and Regulations as set forth by the Department of Transportation．

We thank you for your business and the confidence you have placed in us．We look forward to working with you in the futare and will do our best to continue the same level of service you have come to expect from all of us at Northem Gas Iransport．
Sincerely，
Northem Gas Transport，Inc．

# NEW HAMPSHIRE GAS CORPORATION <br> DELIVERY RATE ADJUSTMENT NOVEMBER 1, 2011 (YEAR 3) <br> CASE DG 09-038 

## CONTENTS

1. RESIDENTIAL TARIFF PAGE 19 - MARKED
2. RESIDENTIAL TARIFF PAGE 19 - CLEAN
3. INDUSTRIAL AND COMMERCIAL TARIFF PAGE 20 - MARKED
4. INDUSTRIAL AND COMMERCIAL TARIFF PAGE 20 - CLEAN
5. RATE CALCULATION SUMMARY

NHPUC No. 1 - Gas
New Hampshire Gas Corporation
$8^{\text {th }} 9^{\text {th }}$ Revised Page 19
Superseding $7^{\text {th }} 8^{\text {th }}$ Revised Page 19

## GENERAL RATE SCHEDULE RESIDENTIAL

## AVAILABILITY:

This rate is for general use in locations reached by the company's mains and for which its facilities are adequate.

## CHARACTER OF SERVICE:

Manufactured gas or equivalent will be supplied at a heat content value greater than or equal to the heat content value specified on Original Page 21.

DELIVERY RATES:
Annual Period
November - October

| Customer Charge | $\$ 8.60 \$ 9.00$ | Per Month |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| First 80 | Therms Per Month | $\$ 1.1108 \$ 1.1522$ | Per Therm |
| Next 120 | Therms Per Month | $\$ 0.9028 \$ 0.9442$ | Per Therm |
| Over 200 | Therms Per Month | $\$ 0.7532 \$ 0.7946$ | Per Therm |

## COST OF GAS RATE:

All gas sold under this schedule is subject to the applicable per therm cost of gas rate which is calculated on Page 24 for the Winter Period and Page 25 for the Summer Period.

## METER ACCOUNT CHARGE:

When the company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is made in addition to all other charges. The meter account charge is $\$ 20.00$ when the visit to the meter location is scheduled at the mutual convenience of the company and the customer. Otherwise, the charge is $\$ 30.00$

## TERMS AND CONDITIONS:

Customers will also be charged the applicable revenue surcharge as in effect from time to time.
This rate is net. Meters are read and bills are presented monthly. Bills are due upon presentation.
Amounts not paid prior to the next following meter reading date (normally 30 days from the prior meter reading date) are subject to a late payment charge of one and one-half percent ( $11 / 2 \%$ ) per month on the unpaid balance (equivalent to an $18 \%$ annual rate).

For each bad check tendered for payment, the company will charge the greater of five dollars ( $\$ 5.00$ ) or the actual administrative cost of recovery.

Issued: November 4, $201 \theta$ October xx, 2011
Issued by: Karen L. Zink Michael D. Eastman
Effective: November 1, 20102011
Title: Treasurer
In compliance with Order No. 25,039 dated October 30, 2009 in Docket No. DG 09-038

NHPUC No. 1 - Gas
New Hampshire Gas Corporation
$9^{\text {th }}$ Revised Page 19
Superseding $8^{\text {th }}$ Revised Page 19

## GENERAL RATE SCHEDULE RESIDENTIAL

## AVAILABILITY:

This rate is for general use in locations reached by the company's mains and for which its facilities are adequate.

## CHARACTER OF SERVICE:

Manufactured gas or equivalent will be supplied at a heat content value greater than or equal to the heat content value specified on Original Page 21.

DELIVERY RATES:

Annual Period<br>November - October

| Customer Charge | $\$ 9.00$ | Per Month |  |
| :--- | :--- | :--- | :--- |
| First 80 | Therms Per Month | $\$ 1.1522$ | Per Therm |
| Next 120 | Therms Per Month | $\$ 0.9442$ | Per Therm |
| Over 200 | Therms Per Month | $\$ 0.7946$ | Per Therm |

## COST OF GAS RATE:

All gas sold under this schedule is subject to the applicable per therm cost of gas rate which is calculated on Page 24 for the Winter Period and Page 25 for the Summer Period.

## METER ACCOUNT CHARGE:

When the company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is made in addition to all other charges. The meter account charge is $\$ 20.00$ when the visit to the meter location is scheduled at the mutual convenience of the company and the customer. Otherwise, the charge is $\$ 30.00$

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Issued: October xx, 2011
Issued by: Michael D. Eastman
Effective: November 1, 2011
Title: Treasurer
In compliance with Order No. 25,039 dated October 30, 2009 in Docket No. DG 09-038

NHPUC No. 1 - Gas
New Hampshire Gas Corporation
$8^{\text {th }} 9^{\text {th }}$ Revised Page 20
Superseding $7^{\text {th }} 8^{\text {th }}$ Revised Page 20

GENERAL RATE SCHEDULE
INDUSTRIAL AND COMMERCIAL

## AVAILABILITY:

This rate is for general use in locations reached by the company's mains and for which its facilities are adequate.

CHARACTER OF SERVICE:
Manufactured gas or equivalent will be supplied at a heat content value greater than or equal to the heat content value specified on Original Page 21.

## DELIVERY RATES:

Annual Period<br>November - October

| Customer Charge | $\$ 17.20 \$ 18.00$ | Per Month |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| First 80 | Therms Per Month | $\$ 1.1108 \$ 1.1522$ | Per Therm |
| Next 120 | Therms Per Month | $\$ 0.9028 \$ 0.9442$ | Per Therm |
| Over 200 | Therms Per Month | $\$ 0.7532 \$ 0.7946$ | Per Therm |

## COST OF GAS RATE:

All gas sold under this schedule is subject to the applicable per therm cost of gas rate which is calculated on Page 24 for the Winter Period and Page 25 for the Summer Period.

## METER ACCOUNT CHARGE:

When the company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is made in addition to all other charges. The meter account charge is $\$ 20.00$ when the visit to the meter location is scheduled at the mutual convenience of the company and the customer. Otherwise, the charge is $\$ 30.00$

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This rate is net. Meters are read and bills are presented monthly. Bills are due upon presentation.
Amounts not paid prior to the next following meter reading date (normally 30 days from the prior meter reading date) are subject to a late payment charge of one and one-half percent ( $11 / 2 \%$ ) per month on the unpaid balance (equivalent to an $18 \%$ annual rate).

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Issued by: Karen L. Zink Michael D. Eastman
Effective: November 1, 20102011
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In compliance with Order No. 25,039 dated October 30, 2009 in Docket No. DG 09-038

NHPUC No. 1 - Gas
New Hampshire Gas Corporation
$9^{\text {th }}$ Revised Page 20
Superseding $8^{\text {th }}$ Revised Page 20

## GENERAL RATE SCHEDULE <br> INDUSTRIAL AND COMMERCIAL


#### Abstract

AVAILABILITY: This rate is for general use in locations reached by the company's mains and for which its facilities are adequate.

CHARACTER OF SERVICE: Manufactured gas or equivalent will be supplied at a heat content value greater than or equal to the heat content value specified on Original Page 21.

DELIVERY RATES:

Customer Charge

First 80 Next 120 Over 200

Therms Per Month Therms Per Month Therms Per Month

Annual Period<br>November - October $\$ 18.00$ $\$ 1.1522$ $\$ 0.9442$ \$0.7946

Per Month Per Therm Per Therm Per Therm


COST OF GAS RATE:
All gas sold under this schedule is subject to the applicable per therm cost of gas rate which is calculated on Page 24 for the Winter Period and Page 25 for the Summer Period.

## METER ACCOUNT CHARGE:

When the company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is made in addition to all other charges. The meter account charge is $\$ 20.00$ when the visit to the meter location is scheduled at the mutual convenience of the company and the customer. Otherwise, the charge is $\$ 30.00$

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Customers will also be charged the applicable revenue surcharge as in effect from time to time.
This rate is net. Meters are read and bills are presented monthly. Bills are due upon presentation.
Amounts not paid prior to the next following meter reading date (normally 30 days from the prior meter reading date) are subject to a late payment charge of one and one-half percent ( $11 / 2 \%$ ) per month on the unpaid balance (equivalent to an $18 \%$ annual rate).

For each bad check tendered for payment, the company will charge the greater of five dollars ( $\$ 5.00$ ) or the actual administrative cost of recovery.

Issued: October xx, 2011
Issued by: Michael D. Eastman
Effective: November 1, 2011
Title: Treasurer
In compliance with Order No. 25,039 dated October 30, 2009 in Docket No. DG 09-038

| New Hampshire Gas Corporation Rate Calculation Summary |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Line } \\ & \text { No. } \end{aligned}$ | Description | Residential | Industrial \& Commercial | Total | Source/Description |
| 1 | Existing Base Revenue Levels Base Rate Increase - November 1, 2011 | \$389,912 | \$849,749 | $\begin{array}{r} \$ 1,239,661 \\ \$ 57,746 \\ \hline \end{array}$ | November 2010 Calculated Revenues Settlement, Section 2.2 |
| 3 | Total Revenue Requirement Percent Increase |  |  | $\begin{array}{r} \hline \$ 1,297,407 \\ 4.66 \% \end{array}$ | Line $1+$ Line 2 <br> Line 2 / Line 3 |
| 5 | Current Monthly Customer Charge | \$8.60 | \$17.20 |  | Approved November 2010 Rates |
| 6 | Percent Increase | 4.66\% | 4.66\% |  |  |
| 7 | Monthly Customer Charge Increase | \$0.40 | \$0.80 |  | Line 5 * Line 6 |
| 8 | New Monthly Customer Charge | \$9.00 | \$18.00 |  | Line $5+$ Line 7 |
| 9 | Number of Annual Bills | 9,190 | 3,647 |  | 2009 Compliance Filing Line 9 |
| 10 | Total Customer Charge Revenue Remaining Revenue to be Collected | \$82,710 | \$65,646 | $\begin{array}{r} \$ 148,356 \\ \$ 1,149,051 \\ \hline \end{array}$ | Line 3 - Line 10 |
| 12 | Therm Billing Determinants |  |  |  |  |
| 13 | First Block Therms - Winter | 166,258 | 108,255 | 274,513 | 2009 Compliance Filing - Normal Billed Therms |
| 14 | First Block Therms - Summer | 63,424 | 50,823 | 114,246 | 2009 Compliance Filing - Normal Billed Therms |
| 15 | Second Block Therms - Winter | 52,414 | 99,892 | 152,306 | 2009 Compliance Filing - Normal Billed Therms |
| 16 | Second Block Therms - Summer | 994 | 37,918 | 38,913 | 2009 Compliance Filing - Normal Billed Therms |
| 17 | Third Block Therms - Winter | 10,012 | 500,152 | 510,163 | 2009 Compliance Filing - Normal Billed Therms |
| 18 | Third Block Therms - Summer | 0 | 145,007 | 145,007 | 2009 Compliance Filing - Normal Billed Therms |
| 19 | Total Therm Billing Determinants | 293,101 | 942,047 | 1,235,148 | 2009 Compliance Filing - Normal Billed Therms |
| 20 | Current Approved Block Rates |  |  |  |  |
| 21 | First 80 | \$1.1108 | \$1.1108 |  | Approved November 2010 Rates |
| 22 | Next 120 | \$0.9028 | \$0.9028 |  | Approved November 2010 Rates |
| 23 | Over 200 | S0.7532 | \$0.7532 |  | Approved November 2010 Rates |
| 24 | Revenue at Current Block Rates |  |  |  |  |
| 25 | First 80 | \$255,122 | \$176,698 | \$431,821 | $($ Line $13+$ Line 14) * Line 21 |
| 26 | Next 120 | \$48,215 | \$124,411 | \$172,626 | (Line $15+$ Line 16) * Line 22 |
| 27 | Over 200 | \$7,540 | \$485,912 | \$493,452 | (Line 17+Line 18)*Line 23 |
| 28 | Total Revenues at Current Rates | \$310,878 | \$787,021 | \$1,097,899 | Line 25 + Line $26+$ Line 27 |
| 29 | Remaining Revenues to be Collected |  |  | \$51,152 | Line 11-Line 28 |
| 30 | Total Therm Billing Determinants |  |  | 1,235,148 | Line 19 |
| 31 | Per Therm Increase Required |  |  | \$0.0414 | Line 29 / Line 30 |
| 32 | New Block Rates |  |  |  |  |
| 33 | First 80 | \$1.1522 | \$1.1522 |  | Line $21+$ Line 31 |
| 34 | Next 120 | \$0.9442 | \$0.9442 |  | Line $22+$ Line 31 |
| 35 | Over 200 | \$0.7946 | \$0.7946 |  | Line $23+$ Line 31 |
| 36 | Revenues at New Block Rates |  |  |  |  |
| 37 | First 80 | \$264,634 | \$183,286 | \$447,921 | (Line $13+$ Line 14) * Line 33 |
| 38 | Next 120 | \$50,427 | \$130,118 | \$180,545 | (Line $15+$ Line 16) $*$ Line 34 |
| 39 | Over 200 | \$7,955 | \$512,631 | \$520,586 | (Line 17+Line 18) * Line 35 |
| 40 | Total Revenues at Block Rates | \$323,016 | 8826,035 | \$1,149,051 | Line $37+$ Line $38+$ Line 39 |
| 41 | Plus Customer Charge Revenues | \$82,710 | \$65,646 | \$148,356 | Line 10 |
| 42 | Total Annual Revenues Billed | \$405,726 | \$891,681 | \$1,297,407 | Line $40+$ Line 41 |
| 43 | Base Rate Revenue Requirement |  |  | \$1,297,407 | Line 3 |
| 44 | Variance from Target Revenues |  |  | \$0 | Line 43 - Line 42 |

