#### COST OF GAS RATE FILING

#### WINTER PERIOD 2011 - 2012

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#### Calculation of the Cost of Gas Rate

Period Covered: Winter Period November 1, 2011 through April 30, 2012										
Total Antic	pipated Cost Propane	<u>Therms</u> 1,094,097	Cost/ <u>Therm</u> \$1.9852	\$2,172,053						
Add:	Prior Period (Deficiency Uncollected) Interest		\$33,215 \$3,617							
Deduct:	Prior Period (Excess Collected) Interest		\$0 \$0							
	Prior Period Adjusted			\$36,832						
Total Antic	sipated Cost			\$2,208,885	_					
Projected	Gas Sales			996,907	therms					
Cost of Ga	<u>as</u>									
Non-Fixed	Price Option			<u>\$2.2157</u>	per therm					
Fixed Price	e Option Premium			\$0.0200	per therm					
Fixed Price	e Option			\$2.2357	per therm					
Pursuant to tariff section 17(d), the Company may adjust the approved cost of gas rate upward on a monthly basis to the following rate:										
Maximum	Cost of Gas Rate - Non-F	Fixed Price Option		\$2.7696	per therm					
Issued: Effective:	October, 2011 November 1, 2011	Issued By: _	Michael D. Eastm Treasurer	an	-					
in Complia	ance with DG 11, C	raer No								

#### Calculation of the Cost of Gas Rate

Period Covered:	Winter Period November 1, 2010 through April 30, 2011
	Winter Period November 1, 2011 through April 30, 2012

		,	0 1 /			
Total Anti	cipated Cost		Cost/			
	<u> </u>	<u>Therms</u>	<u>Therm</u>			
	Propane	<del>-1,067,818</del>	<del>\$1.5812</del>		<del>\$1,688,434</del>	
		1,094,097	\$1.9852		\$2,172,053	
Add:	Prior Period (Deficien	CV				
, laa.	Uncollected)	.cy	<del>\$0</del>	\$33,215		
	Interest		<del>\$0</del>	\$3,617		
Deduct:	Prior Period (Excess					
20000.	Collected)		(\$26,933)	\$0		
	Interest		\$1,641	\$0		
			* **	* -		
	Duine Douis d Adicate d				( <b>#</b> 05,000)	
	Prior Period Adjusted				<del>(\$25,292)</del> \$36,832	+
Total Anti	cipated Cost				\$1.663.142	_
1010171111	oipatoa Goot				\$2,208,885	
					ψ=,=00,000	
Projected	Gas Sales				<del>- 1,016,812</del>	therms
					996,907	therms
Cost of G	as					
000000	<u>uo</u>					
Beginning	of Period Cost of Gas	Rate			<del>\$1.6356</del>	per therm
Mid Perio	d Rate Adjustment - 01	/01/11			\$0.1252	per therm
Wild I Cilo	a rtate rtajastinent on	01/11			Ψ0.1202	per trierrir
Mid Perio	d Rate Adjustment - 02	<del>/01/11</del>			\$ <del>0.0829</del>	per therm
Mid Perio	d Rate Adjustment - 04	/01/11			\$0.2008	per therm
Wild I Cilo	a rtate / tajastirient	<del>( )                                     </del>			Ψ0.2000	per mem
Revised (	Cost of Gas Rate Effecti	ve April 1, 2011			<del>\$2.0445</del>	per therm
Poginning	Period Cost of Gas Ra	ata Nan Fiyad Briga Or	otion		¢2 24 <i>5</i> 7	per therm
Бедініні	g Fellou Cost of Gas Na	ite - Non-Fixed Frice O	ption		<u>ΦΖ.Ζ137</u>	per menn
Fixed Price	ce Option Premium				\$0.0200	per therm
Cost of G	as Pata Fixed Price O	Intion			¢2 2257	nor thorm
COSI OI G	as Rate - Fixed Price O	φιιστ			<u>φ∠.∠357</u>	per therm
Pursuant	to tariff section 17(d), th	ne Company may adjust	t the approved co	st of das rate un	ward on a monthly	
	ne following rate:	ic company may aujus	approved co.	or or gas rate up	wara on a monthly	

basis to the following rate:

Maximum Cost of Gas Rate - Non-Fixed Price Option \$2.0445 per therm \$2.7696 per therm

Issued: March 24, 2011 October \_\_\_, 2011 Issued By: Effective: April 1, 2011 November 1, 2011 Michael D. Eastman Treasurer

In Compliance with DG 10-249, Order No. 25,164
In Compliance with DG 11- \_\_\_\_\_, Order No. \_\_\_\_\_

## CONVERSION OF GAS COSTS - GALLONS TO THERMS WINTER PERIOD 2011 - 2012

	1	2	3	4	5	6
			VOLU	JMES	UNIT	COST
	<u>UNIT</u>	CONVERSION FACTOR	I GALLONS	<u>THERMS</u>	PER <u>GALLON</u>	PER <u>THERM</u>
PROPANE FROM INVENTORY	GALLONS	0.91502	1,195,708	1,094,097	\$1.8194	\$1.9883

#### CALCULATION OF COST OF GAS RATE SUPPLY / DEMAND BALANCE WINTER PERIOD 2011 - 2012

	PRIOR	NOV 11	DEC 11	JAN 12	FEB 12	MAR 12	APR 12	TOTAL
SENDOUT (THERMS)								
1 FIRM SENDOUT *		134,155	217,200	237,077	201,059	168,366	102,745	1,060,602
2 COMPANY USE		4,506	6,598	7,342	6,299	5,335	3,415	33,495
3 TOTAL SENDOUT		138,661	223,798	244,419	207,358	173,701	106,160	1,094,097
4 * UNACCTED FOR VOLS INCLUDED		3,806	6,162	6,726	5,704	4,777	2,915	30,091
COSTS								
5 PROPANE SENDOUT FROM ABOVE		138,661	223,798	244,419	207,358	173,701	106,160	1,094,097
6 COST/THERM FROM SCHEDULE F		\$2.0298	\$2.0286	\$1.9966	\$1.9786	\$1.9489	\$1.9141	\$1.9883
7 FPO PREMIUM		(\$277)	(\$444)	(\$747)	(\$742)	(\$626)	(\$553)	(\$3,389)
8 TOTAL PROPANE COSTS		\$281,173	\$453,544	\$487,259	\$409,530	\$337,899	\$202,648	\$2,172,053
REVENUES								
9 FIRM SALES (THERMS)		81,377	130,733	219,770	218,115	184,199	162,713	996,907
10 RATE/THERM PER TARIFF		\$2.2157	\$2.2157	\$2.2157	\$2.2157	\$2.2157	\$2.2157	\$2.2157
11 TOTAL REVENUES		\$180,310	\$289,670	\$486,953	\$483,286	\$408,137	\$360,529	\$2,208,885
12 (OVER)/UNDER COLLECTION		\$100,863	\$163,874	\$306	(\$73,756)	(\$70,238)	(\$157,881)	(\$36,832)
13 INTEREST FROM SCHEDULE H		\$228	\$587	\$811	\$714	\$521	\$213	\$3,074
14 FINAL (OVER)/UNDER COLLECTION	\$33,758	\$101,091	\$164,461	\$1,117	(\$73,042)	(\$69,717)	(\$157,668)	\$0

#### CALCULATION OF PURCHASED PROPANE COSTS WINTER PERIOD 2011 - 2012

LINE NO.		NOV 2011	DEC 2011	JAN 2012	FEB 2012	MAR 2012	APR 2012	TOTAL
				*****				
1 2	TOTAL SENDOUT (GALLONS)	151,539	244,583	267,119	226,616	189,833	116,019	1,195,708
3	CHANGE TO ENDING INVENTORY BALANCE (GALLONS)	7,000	(4,000)	(5,000)	(17,000)	(37,000)	(23,000)	(79,000)
5 6	TOTAL REQUIRED PURCHASES (GALLONS)	158,539	240,583	262,119	209,616	152,833	93,019	1,116,708
7								
8 9	PROPANE PURCHASE STABILIZATION PLAN DELIVERIES GALLONS	90.000	140,000	160,000	140,000	110,000	60,000	700,000
		90,000	140,000	160,000	140,000	110,000	00,000	700,000
10 11	RATES - from Schedule D Contract Price	\$1.7949	\$1,7949	\$1,7949	\$1,7949	\$1,7949	\$1.7949	
12	Broker Fee	incl.	incl.	۱.7949 incl.	incl.	φ1.7949 incl.	incl.	
13	Pipeline Fee	incl.	incl.	incl.	incl.	incl.	incl.	
14	PERC Fee	incl.	incl.	incl.	incl.	incl.	incl.	
15	Trucking Fee	incl.	incl.	incl.	incl.	incl.	incl.	
16	COST PER GALLON	\$1.7949	\$1.7949	\$1.7949	\$1.7949	\$1.7949	\$1.7949	\$1.7949
17		*	******	******	******	******	******	*
18 19 20	TOTAL COST - Propane Purchase Stabilization Plan Deliveries	\$161,541	\$251,286	\$287,184	\$251,286	\$197,439	\$107,694	\$1,256,430
21	SPOT PURCHASES							
22	GALLONS	68,539	100,583	102,119	69,616	42,833	33,019	416,708
23	RATES - from Schedule E							
24	Mt. Belvieu Futures Price (09/15/11)	\$1.6283	\$1.6317	\$1.6366	\$1.6078	\$1.4888	\$1.4146	
25	Broker Fee	\$0.0100	\$0.0100	\$0.0100	\$0.0100	\$0.0100	\$0.0100	
26	Pipeline Fee	\$0.1203	\$0.1203	\$0.1203	\$0.1203	\$0.1203	\$0.1203	
27	PERC Fee	\$0.0040	\$0.0040	\$0.0040	\$0.0040	\$0.0040	\$0.0040	
28	Trucking Fee	\$0.0748	\$0.0748	\$0.0748	\$0.0748	\$0.0748	\$0.0748	
29	COST PER GALLON	\$1.8374	\$1.8408	\$1.8457	\$1.8169	\$1.6979	\$1.6237	\$1.8056
30								
31	TOTAL COST - Spot Purchases	\$125,933	\$185,153	\$188,481	\$126,485	\$72,726	\$53,613	\$752,391
32 33								
34	OTHER COSTS							
35	Storage Costs - Winter Period 2010-2011	\$10,000	\$0	\$0	\$0	\$0	\$0	\$10,000
36	Storage Costs - Winter Period 2010-2011 Storage Costs - Winter Period 2011-2012	\$10,000	\$10,000	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$10,000
37	TOTAL OTHER COSTS	\$10,000	\$10,000	\$0 \$0	\$0 \$0	\$0	\$0	\$20,000
38	TOTAL OTHER GOOTS	Ψ10,000	Ψ10,000	ΨΟ	ΨΟ	ΨΟ	ΨΟ	Ψ20,000
39								
40	TOTAL							
41	GALLONS	158,539	240,583	262,119	209,616	152,833	93,019	1,116,708
42	THERMS	145,066	220,138	239,844	191,803	139,845	85,115	1,021,811
43	COST	\$297,474	\$446,439	\$475,665	\$377,771	\$270,165	\$161,307	\$2,028,821
44			, -	, -	•			
45	COST PER GALLON	\$1.8763	\$1.8557	\$1.8147	\$1.8022	\$1.7677	\$1.7341	\$1.8168
46	COST PER THERM	\$2.0506	\$2.0280	\$1.9832	\$1.9696	\$1.9319	\$1.8952	\$1.9855

#### PROPANE PURCHASE STABILIZATION PROGRAM WINTER PERIOD 2011 - 2012

Line	
No.	
1	

1	Delivery		Pre-Purchases (Gallons)										
2	Month	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Total					
3	Nov-11	18,000	13,500	13,500	18,000	13,500	13,500	90,000					
4	Dec-11	28,000	21,000	21,000	28,000	21,000	21,000	140,000					
5	Jan-12	32,000	24,000	24,000	32,000	24,000	24,000	160,000					
6	Feb-12	28,000	21,000	21,000	28,000	21,000	21,000	140,000					
7	Mar-12	22,000	16,500	16,500	22,000	16,500	16,500	110,000					
8	Apr-12	12,000	9,000	9,000	12,000	9,000	9,000	60,000					
9	Total	140,000	105,000	105,000	140,000	105,000	105,000	700,000					
10	Monthly %	20.0%	15.0%	15.0%	20.0%	15.0%	15.0%						

11 12

13 14

16

Delivery Price per Gallon<sup>(1)</sup> 15

\$1.7866

\$1.7549

\$1.8375

\$1.7767

\$1.7782

Weighted Avg Contract Price \$1.8442 \$1.7949

Delivery Price per Therm 17

\$1.9616

<sup>(1)</sup> Inclusive of broker fee, pipeline fee, PERC fee, standard trucking charge, and hedge premium charge.

## PROPANE SPOT MARKET PURCHASE COST ANALYSIS WINTER PERIOD 2011 - 2012

		Mt. Belvieu	1 _	Broker Fee		Subtotal		Pipeline Fee <sup>2</sup>		PERC Fee		Cost @ Selkirk		Trucking to Keene	3 -	\$ per Gal.		\$ per Therm
1	NOV	1.6283	+	0.0100	=	1.6383	+	0.1203	+	0.0040	=	1.7626	+	0.0748	=	1.8374	=	2.0081
2	DEC	1.6317	+	0.0100	=	1.6417	+	0.1203	+	0.0040	=	1.7660	+	0.0748	=	1.8408	=	2.0117
3	JAN	1.6366	+	0.0100	=	1.6466	+	0.1203	+	0.0040	=	1.7709	+	0.0748	=	1.8457	=	2.0171
4	FEB	1.6078	+	0.0100	=	1.6178	+	0.1203	+	0.0040	=	1.7421	+	0.0748	=	1.8169	=	1.9857
5	MAR	1.4888	+	0.0100	=	1.4988	+	0.1203	+	0.0040	=	1.6231	+	0.0748	=	1.6979	=	1.8555
6	APR	1.4146	+	0.0100	=	1.4246	+	0.1203	+	0.0040	=	1.5489	+	0.0748	=	1.6237	=	1.7745

 $<sup>1.\</sup> Propane\ futures\ market\ quotations\ (http://quotes.ino.com/exchanges/?r=CLRP\_1R)\ on\ 9/15/11.\ See\ Appendix\ 1.$ 

<sup>2.</sup> TE Products Pipeline Co., FERC tariff 54.8.0, effective 9/2/11 (www.enterpriseproducts.com/customers/tariffs.shtm). See Appendix 2A & 2B.

<sup>3.</sup> Northern Gas Transport trucking rate including diesel fuel surcharge. See Appendix 3A & 3B.

## PROPANE INVENTORY & WEIGHTED AVERAGE COST OF GAS CALCULATION WINTER PERIOD 2011 - 2012

NE NO.							
				D-			
1	August 2011 (Actual)	Therms	Cost	Ra Therm	<u>Gal.</u>		
2	Desired a Delege	07.504	050 700	04.0500	04 7045		
3 4	Beginning Balance Purchases Received	27,581	\$53,790	\$1.9502	\$1.7845 \$1.7873		
5	Total Available	68,193 95,774	\$133,199 \$186,989	\$1.9533 \$1.9524	\$1.7865		
6	Less Sendout	45,812	\$89,444	\$1.9524	\$1.7865		
7	Ending Balance	49,962	\$97,545	\$1.9524	\$1.7865		
8	Enaing Balance	40,002	ψο1,040	Ψ1.002-	ψ1.7000		
9				Ra	ite		
10	September 2011 (Estimated)	Therms	Cost	Therm	Gal.		
11		<u> </u>					
12	Beginning Balance	49,962	\$97,545	\$1.9524	\$1.7865		
13	Purchases Received	75,000	\$151,305	\$2.0174	\$1.8460		
14	Total Available	124,962	\$248,850	\$1.9914	\$1.8222		
15	Less Sendout	45,921	\$91,448	\$1.9914	\$1.8222		
16	Ending Balance	79,041	\$157,402	\$1.9914	\$1.8222		
17							
18 19	October 2011 (Estimated)	Thormo	Cont	Ra Thorm			
20	October 2011 (Estimated)	Therms	Cost	Therm	Gal.		
21	Reginning Balance	79,041	\$157,402	\$1.9914	\$1.8222		
22	Beginning Balance Purchases Received	105,000	\$210,452	\$2.0043	\$1.8340		
23	Total Available	184,041	\$367,854	\$1.9988	\$1.8289		
24	Less Sendout	86,504	\$172,901	\$1.9988	\$1.8289		
25	Ending Balance	97,537	\$194,953	\$1.9988	\$1.8289		
26	3	- ,					
27				Ra	ite		
28	November 2011 (Forecasted)	Therms	Cost	Therm	Gal.		
29							
30	Beginning Balance	97,537	\$194,953	\$1.9988	\$1.8289		
31	Purchases Received	145,066	\$297,474	\$2.0506	\$1.8764		
32	Total Available	242,603	\$492,427	\$2.0298	\$1.8573	100.001	0004.45
33	Less Sendout	138,661	\$281,450	\$2.0298	\$1.8573	138,661	\$281,45
34	Ending Balance	103,942	\$210,977	\$2.0298	\$1.8573		
35 36				De	ıto.		
37	December 2011 (Forecasted)	Thorms	Cost	Ra Thorm	Gal.		
38	December 2011 (Forecasted)	Therms	0031	Therm	<u>Cai.</u>		
39	Beginning Balance	103,942	\$210,977	\$2.0298	\$1.8573		
40	Purchases Received	220,138	\$446,439	\$2.0280	\$1.8557		
41	Total Available	324,080	\$657,416	\$2.0286	\$1.8562		
42	Less Sendout	223,798	\$453,988	\$2.0286	\$1.8562	223,798	\$453,98
43	Ending Balance	100,282	\$203,428	\$2.0286	\$1.8562		
44							
45				Ra			
46	January 2012 (Forecasted)	Therms	Cost	<u>Therm</u>	<u>Gal.</u>		
47							
48	Beginning Balance	100,282	\$203,428	\$2.0286	\$1.8562		
49 50	Purchases Received Total Available	239,844	\$475,665	\$1.9832 \$1.9966	\$1.8147 \$1.8269		
51	Less Sendout	340,126 244,419	\$679,093 \$488,006	\$1.9966	\$1.8269	244,419	\$488,00
52	Ending Balance	95,707	\$191,087	\$1.9966	\$1.8269	244,413	Ψ+00,00
53	Enaing Balance	55,757	ψ101,007	ψ1.0000	Ψ1.0200		
54				Ra	ite		
55	February 2012 (Forecasted)	Therms	Cost	Therm	Gal.		
56	, , ,						
57	Beginning Balance	95,707	\$191,087	\$1.9966	\$1.8269		
58	Purchases Received	191,803	\$377,771	\$1.9696	\$1.8022		
59	Total Available	287,510	\$568,858	\$1.9786	\$1.8104		
60	Less Sendout	207,358	\$410,272	\$1.9786	\$1.8104	207,358	\$410,27
61	Ending Balance	80,152	\$158,586	\$1.9786	\$1.8104		
62				_			
63				Ra			
64	March 2012 (Forecasted)	Therms	Cost	Therm	<u>Gal.</u>		
		00.450	£450 500	£4.0700	C4 0404		
65		80,152	\$158,586 \$270,165	\$1.9786	\$1.8104 \$1.7677		
66	Beginning Balance	130 045		\$1.9319			
66 67	Purchases Received	139,845		\$1 0/120	\$1 7 <u>2</u> 22		
66 67 68	Purchases Received Total Available	219,997	\$428,751	\$1.9489 \$1.9489	\$1.7833 \$1.7833	173 701	\$338 53
66 67 68 69	Purchases Received Total Available Less Sendout	219,997 173,701	\$428,751 \$338,525	\$1.9489	\$1.7833	173,701	\$338,52
66 67 68 69 70	Purchases Received Total Available	219,997	\$428,751			173,701	\$338,52
66 67 68	Purchases Received Total Available Less Sendout	219,997 173,701	\$428,751 \$338,525	\$1.9489 \$1.9489	\$1.7833 \$1.7833	173,701	\$338,52
66 67 68 69 70 71 72	Purchases Received Total Available Less Sendout	219,997 173,701 46,296	\$428,751 \$338,525	\$1.9489	\$1.7833 \$1.7833	173,701	\$338,52
66 67 68 69 70 71 72 73	Purchases Received Total Available Less Sendout Ending Balance	219,997 173,701	\$428,751 \$338,525 \$90,226	\$1.9489 \$1.9489 <u>Ra</u>	\$1.7833 \$1.7833	173,701	\$338,52
66 67 68 69 70 71	Purchases Received Total Available Less Sendout Ending Balance	219,997 173,701 46,296	\$428,751 \$338,525 \$90,226	\$1.9489 \$1.9489 <u>Ra</u>	\$1.7833 \$1.7833	173,701	\$338,52
66 67 68 69 70 71 72 73 74	Purchases Received Total Available Less Sendout Ending Balance  April 2012 (Forecasted)  Beginning Balance Purchases Received	219,997 173,701 46,296 Therms	\$428,751 \$338,525 \$90,226	\$1.9489 \$1.9489 <u>Ra</u> <u>Therm</u>	\$1.7833 \$1.7833 ate Gal.	173,701	\$338,52
66 67 68 69 70 71 72 73 74 75 76	Purchases Received Total Available Less Sendout Ending Balance  April 2012 (Forecasted)  Beginning Balance Purchases Received Total Available	219,997 173,701 46,296 Therms 46,296 85,115 131,411	\$428,751 \$338,525 \$90,226 Cost \$90,226 \$161,307 \$251,533	\$1.9489 \$1.9489 Ra Therm \$1.9489 \$1.8952 \$1.9141	\$1.7833 \$1.7833 atte Gal. \$1.7833 \$1.7341 \$1.7514		
66 67 68 69 70 71 72 73 74 75 76 77	Purchases Received Total Available Less Sendout Ending Balance  April 2012 (Forecasted)  Beginning Balance Purchases Received Total Available Less Sendout	219,997 173,701 46,296 Therms 46,296 85,115 131,411 106,160	\$428,751 \$338,525 \$90,226 Cost \$90,226 \$161,307 \$251,533 \$203,201	\$1.9489 \$1.9489 Therm \$1.9489 \$1.8952 \$1.9141 \$1.9141	\$1.7833 \$1.7833 stee Gal. \$1.7833 \$1.7341 \$1.7514 \$1.7514	173,701 106,160	
66 67 68 69 70 71 72 73 74 75 76 77 78	Purchases Received Total Available Less Sendout Ending Balance  April 2012 (Forecasted)  Beginning Balance Purchases Received Total Available	219,997 173,701 46,296 Therms 46,296 85,115 131,411	\$428,751 \$338,525 \$90,226 Cost \$90,226 \$161,307 \$251,533	\$1.9489 \$1.9489 Ra Therm \$1.9489 \$1.8952 \$1.9141	\$1.7833 \$1.7833 atte Gal. \$1.7833 \$1.7341 \$1.7514		
66 67 68 69 70 71 72 73 74 75 76 77 78 79	Purchases Received Total Available Less Sendout Ending Balance  April 2012 (Forecasted)  Beginning Balance Purchases Received Total Available Less Sendout Ending Balance	219,997 173,701 46,296 Therms 46,296 85,115 131,411 106,160 25,251	\$428,751 \$338,525 \$90,226 Cost \$90,226 \$161,307 \$251,533 \$203,201 \$48,332	\$1.9489 \$1.9489 Real Therm \$1.9489 \$1.8952 \$1.9141 \$1.9141 \$1.9141	\$1.7833 \$1.7833 stee Gal. \$1.7833 \$1.7341 \$1.7514 \$1.7514	106,160	\$203,20
66 67 68 69 70 71 72 73 74 75 76 77 78 79 80 81	Purchases Received Total Available Less Sendout Ending Balance  April 2012 (Forecasted)  Beginning Balance Purchases Received Total Available Less Sendout Ending Balance	219,997 173,701 46,296 Therms 46,296 85,115 131,411 106,160	\$428,751 \$338,525 \$90,226 Cost \$90,226 \$161,307 \$251,533 \$203,201 \$48,332	\$1.9489 \$1.9489 Real Therm \$1.9489 \$1.8952 \$1.9141 \$1.9141 \$1.9141	\$1.7833 \$1.7833 stee Gal. \$1.7833 \$1.7341 \$1.7514 \$1.7514		\$203,20
66 67 68 69 70 71 72 73 74 75 76 77 78 79	Purchases Received Total Available Less Sendout Ending Balance  April 2012 (Forecasted)  Beginning Balance Purchases Received Total Available Less Sendout Ending Balance	219,997 173,701 46,296 Therms 46,296 85,115 131,411 106,160 25,251	\$428,751 \$338,525 \$90,226 Cost \$90,226 \$161,307 \$251,533 \$203,201 \$48,332	\$1.9489 \$1.9489 Real Therm \$1.9489 \$1.8952 \$1.9141 \$1.9141 \$1.9141	\$1.7833 \$1.7833 ste Gal. \$1.7833 \$1.7341 \$1.7514 \$1.7514 \$1.7514	106,160	\$338,529 \$203,20 \$2,175,443 (\$3,389

## PRIOR PERIOD (OVER)/UNDER COLLECTION WINTER PERIOD 2010 - 2011

	PRIOR	NOV-10	DEC-10	<u>JAN-11</u>	FEB-11	MAR-11	<u>APR-11</u>	TOTAL
1 SALES (therms)		81,134	130,282	223,075	229,141	193,973	165,539	1,023,144
2 COG RATE PER TARIFF		\$1.6356	\$1.6356	\$1.7608	\$1.8437	\$1.8437	\$2.0445	
3 TOTAL REVENUES		\$132,703	\$213,090	\$392,791	\$422,467	\$357,627	\$338,445	\$1,857,123
4 COMPANY USE		4,506	6,598	7,342	6,299	5,335	3,415	33,495
5 HEATING DEGREE DAYS (Concord)		788	1,187	1,442	1,222	1,011	563	6,213
6 TOTAL SENDOUT (therms)		134,139	219,144	249,296	213,271	172,727	99,951	1,088,529
7 COST PER THERM		\$1.7198	\$1.7483	\$1.7814	\$1.7835	\$1.7650	\$1.7179	\$1.7591
8 TOTAL COSTS		\$230,692	\$383,119	\$444,093	\$380,378	\$304,857	\$171,707	\$1,914,846
9 ACTUAL (OVER)/UNDER COLLECTION		\$97,989	\$170,030	\$51,302	(\$42,089)	(\$52,770)	(\$166,739)	\$57,723
10 INTEREST AMOUNT		\$59	\$422	\$723	\$737	\$610	\$315	\$2,865
11 FINAL (OVER)/UNDER COLLECTION	(\$27,374)	\$70,674	\$241,125	\$293,150	\$251,798	\$199,638	\$33,215	

## INTEREST CALCULATION WINTER PERIOD 2011 - 2012

		(1) BEG. OF	(2) (OVER)	(3)	(4) END OF	(5) AVERAGE	(6) ANNUAL	(7)	(8) MONTH END
		MONTH	UNDER		MONTH	BALANCE	INTEREST	INTEREST	BAL. WITH
LINE	MONTH	BALANCE	COLLECT	REFUNDS	BALANCE	COL.	RATE	AMOUNT	INTEREST
NO.					(COL.1+2+3)	(COL. [1+4]/2)			(COL. 4+7)
1	MAY 2011	\$33,215	\$0	\$0	\$33,215	\$33,215	3.25%	\$90	\$33,305
2	JUN	33,305	0	0	33,305	33,305	3.25%	90	33,395
3	JUL	33,395	0	0	33,395	33,395	3.25%	90	33,485
4	AUG	33,485	0	0	33,485	33,485	3.25%	91	33,576
5	SEP	33,576	0	0	33,576	33,576	3.25%	91	33,667
6	OCT	33,667	0	0	33,667	33,667	3.25%	91	33,758
7	NOV	33,758	100,863	0	134,621	84,190	3.25%	228	134,849
8	DEC	134,849	163,874	0	298,723	216,786	3.25%	587	299,310
9	JAN 2012	299,310	306	0	299,616	299,463	3.25%	811	300,427
10	FEB	300,427	(73,756)	0	226,671	263,549	3.25%	714	227,385
11	MAR	227,385	(70,238)	0	157,147	192,266	3.25%	521	157,668
12	APR	157,668	(157,881)	0	(213)	78,728	3.25%	213	0
13									
14								\$3,617	_
15							•		_
16									
17		OD BEG. BALAI			,				
18	PRIOR PER	RIOD BEG. BAL	@ MAY 1, 20	11 + INTERES	ST AMOUNT F	FOR MAY 2011	- OCT 2011		
19									
20									
21	=	COL. 1, LINE 1	1	+	COL. 7, LINE	S 1 TO 6			
22									
23	=	33,215		+	543	=	33,758	@ NOVEMB	,
								(TRANSFER	R TO SCHEDULE B, LIN

						New Hampshire Weather Normaliz	Gas Corporatio						
Period	Actual Firm Sendout	Base Use	Heat Use	Actual Calendar Month Degree Days	Normal Calendar Month Degree Days	Colder (Warmer) Than Normal	Actual Unit Heat Load Therm/DD	Weather Adjustment	Normal Heat Load	Normalized Firm Sendout	Actual Company Use	Unaccounted For 2.92%	Total Firm Sendout
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)
			(1) - (2)			(4) - (5)	(3) / (4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)		(10 - 11) * 2.92%	(10) - (11) +(12)
Nov-10	134,139	40,138	94,001	788	794	(6)	119.29	716	94,717	134,855	4,506	3,806	134,155
Dec-10	219,144	40,138	179,005	1,187	1,177	10	150.80	(1,508)	177,497	217,636	6,598	6,162	217,200
Jan-11	249,296	40,138	209,158	1,442	1,362	80	145.05	(11,604)	197,554	237,693	7,342	6,726	237,077
Feb-11	213,271	40,138	173,133	1,222	1,140	82	141.68	(11,618)	161,515	201,653	6,299	5,704	201,059
Mar-11	172,727	40,138	132,589	1,011	982	29	131.15	(3,803)	128,786	168,924	5,335	4,777	168,366
Apr-11	99,951	40,138	59,813	563	594	(31)	106.24	3,293	63,107	103,245	3,415	2,915	102,745
Total	1,088,529	240,829	847,700	6,213	6,049	164		(24,524)	823,176	1,064,005	33,495	30,091	1,060,602

	New Hampshire Gas Corporation Weather Normalization - Sales Rate Residential														
Period	Billing Cycle Customers	Billing Cycle Sales	Base Load	Heating Load	Billing Cycle Monthly Actual Degree Days	Billing Cycle Monthly Normal Degree Days	Colder (Warmer) Than Normal	Actual Unit Heat Load Therm/DD	Weather Adjustment	Normal Heat Load	Normal Firm Billing Cycle Therms				
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)				
				(1) - (3)			(4) - (5)	(3) / (4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)				
Nov-10	800	19,836	6,658	13,178	565	568	(3)	23.32	70	13,248	19,906				
Dec-10	808	32,194	6,658	25,536	846	850	(4)	30.18	121	25,657	32,315				
Jan-11	815	53,060	6,658	46,402	1,240	1,216	24	37.42	(898)	45,504	52,162				
Feb-11	809	55,869	6,658	49,211	1,398	1,317	81	35.20	(2,851)	46,360	53,018				
Mar-11	813	45,071	6,658	38,413	1,184	1,112	72	32.44	(2,336)	36,077	42,735				
Apr-11	809	39,512	6,658	32,854	938	918	20	35.03	(701)	32,153	38,811				
Total		245,542	39,948	205,594	6,171	5,981	190	34.71	(6,595)	198,999	238,947				

	New Hampshire Gas Corporation Weather Normalization - Sales Rate Commercial														
Period	Billing Cycle Customers	Billing Cycle Sales (1)	Actual Unit Heat Load Therm/DD (7)	Weather Adjustment (8)	Normal Heat Load (9)	Normal Firm Billing Cycle Therms (10)									
			(2)	(3)	(4)	(5)	(6) (4) - (5)	(3) / (4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)				
Nov-10	347	61,298	29,286	32,012	556	559	(3)	57.58	173	32,185	61,471				
Dec-10	358	98,088	29,286	68,802	833	837	(4)	82.60	330	69,132	98,418				
Jan-11	364	170,015	29,286	140,729	1,228	1,207	21	114.60	(2,407)	138,322	167,608				
Feb-11	367	173,272	29,286	143,986	1,409	1,329	80	102.19	(8,175)	135,811	165,097				
Mar-11	371	148,902	29,286	119,616	1,190	1,116	74	100.52	(7,438)	112,178	141,464				
Apr-11	367	126,027	29,286	96,741	956	935	21	101.19	(2,125)	94,616	123,902				
Total		777,602	175,716	601,886	6,172	5,983	189	103.93	(19,642)	582,244	757,960				

 Total Winter Season Normal Sales

 November
 81,377

 December
 130,733

 January
 219,770

 February
 218,115

 March
 184,199

 April
 162,713

 Total
 996,907

#### New Hampshire Gas Corporation Typical Residential Heating Bill - Fixed Price Option Program Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period

1							I	Winter							Summer	Total
2	12 MONTHS ENDED 04/2011	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	Nov-Apr	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	May-Oct	Nov-Oct
							·		•							Ì
3	Typical Usage - therms (1)	109	150	187	188	166	132	932	90	55	30	30	42	71	318	1,250
4	Residential Heating															
5	Customer Charge	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$51.60	\$8.20	\$8.20	\$8.20	\$8.20	\$8.20	\$8.20	\$49.20	\$100.80
6	Delivery Charge: Winter Summer	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	ψ01.00	ψ0.20	Ψ0.20	ψ0.20	ψ0.20	ψ0.20	ψ0.20	ψ-10. <b>2</b> 0	ψ100.00
7	First 80 therms @ \$1.1108 \$1.0694	\$88.86	\$88.86	\$88.86	\$88.86	\$88.86	\$88.86	\$533.16	\$85.55	\$58.82	\$32.08	\$32.08	\$44.91	\$75.93	\$329.37	\$862.53
8	Next 120 therms @ \$0.9028 \$0.8614	\$26.18	\$63.20	\$96.60	\$97.50	\$77.64	\$46.95	\$408.07	\$8.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.61	\$416.68
9	Over 200 therms @ \$0.7532 \$0.7118	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
10	Base Delivery Revenue Total	\$123.64	\$160.66	\$194.06	\$194.96	\$175.10	\$144.41	\$992.83	\$102.36	\$67.02	\$40.28	\$40.28	\$53.11	\$84.13	\$387.18	\$1,380.01
10	Dase Delivery Nevertue Total	Ψ123.0 <del>1</del>	ψ100.00	ψ134.00	ψ134.30	ψ173.10	Ψ11	ψ332.03	ψ102.30	ψ07.02	ψ+0.20	ψ <del>τ</del> 0.20	ψ33.11	ψ04.13	ψ307.10	ψ1,300.01
11	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0851	\$0.0851	\$0.0851	\$0.0851	\$0.0851	\$0.0851		
12	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.66	\$4.68	\$2.55	\$2.55	\$3.57	\$6.04	\$27.05	\$27.05
40	COO Batas (New EDO sates EDO successor of afficient)	¢4 0050	£4.0050	£4.7000	C4 0 407	£4.0407	<b>CO 0445</b>	<b>04 7077</b>	£4.0700	£4.0700	C4 5444	C4 5444	£4.0000	¢4 0007	£4.0000	
13 14	COG Rates (Non-FPO rate; FPO was not offered)  Cost of Gas Total	\$1.6356 <b>\$178.28</b>	\$1.6356 <b>\$245.34</b>	\$1.7608 <b>\$329.27</b>	\$1.8437 <b>\$346.62</b>	\$1.8437 <b>\$306.05</b>	\$2.0445 <b>\$269.87</b>	\$1.7977 <b>\$1,675.43</b>	\$1.6796 <b>\$151.16</b>	\$1.6796 <b>\$92.38</b>	\$1.5444 <b>\$46.33</b>	\$1.5444 <b>\$46.33</b>	\$1.6303 <b>\$68.47</b>	\$1.8287 <b>\$129.84</b>	\$1.6808 <b>\$534.51</b>	\$2,209,94
14	Cost of Gas Total	\$170.20	φ <b>2</b> 43.34	φ323.21	φ340.0Z	φ300.03	\$209.07	\$1,073.43	\$131.10	φ32.30	φ <del>4</del> 0.33	φ <del>4</del> 0.33	φ00.4 <i>1</i>	φ123.04	φυυ <del>4</del> .υ 1	\$2,203.34
15	Total Bill	\$302	\$406	\$523	\$542	\$481	\$414	\$2,668	\$261	\$164	\$89	\$89	\$125	\$220	\$949	\$3,617
16								Winter							Summer	Total
17	12 MONTHS ENDED 04/2012	Nov-11	Dec-11	Jan-12	Feb-12	Feb-12	Mar-12	Nov-Apr	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	May-Oct	Nov-Oct
									-							
18	Typical Usage - therms (1)	109	150	187	188	166	132	932	90	55	30	30	42	71	318	1,250
19	Residential Heating															
20	Customer Charge	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$51.60	\$105.60
21	Delivery Charge: Winter Summer	ψο.σσ	ψ0.00	φοισσ	φοισσ	φοισσ	ψ0.00	ψοσσ	ψ0.00	φοισσ	ψ0.00	φοισσ	ψ0.00	ψο.σσ	φοιισο	ψσσ.σσ
22	First 80 therms @ \$1.1522 \$1.1108	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$553.08	\$88.86	\$61.09	\$33.32	\$33.32	\$46.65	\$78.87	\$342.11	\$895.19
23	Next 120 therms @ \$0.9442 \$0.9028	\$27.38	\$66.09	\$101.03	\$101.97	\$81.20	\$49.10	\$426.77	\$9.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.03	\$435.80
24	Over 200 therms @ \$0.7946 \$0.7532	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
25	Base Delivery Revenue Total	\$128.56	\$167.27	\$202.21	\$203.15	\$182.38	\$150.28	\$1,033.85	\$106.49	\$69.69	\$41.92	\$41.92	\$55.25	\$87.47	\$402.74	\$1,436.59
26	Seasonal Base Delivery Difference from previous year	<b>V</b>	*	*	4	********	*******	\$41.02	*********	******	******	******	******	*******	\$15.56	\$56.58
27	Seasonal Percent Change from previous year							4.1%							4.0%	4.1%
00	Bata Cara Curahanna	<b>#0.0000</b>	<b>#0.0000</b>	<b>#0.0000</b>	<b>#0.0000</b>	<b>#</b> 0.0000	<b>#0.0000</b>		<b>#0.0000</b>	<b>CO 0000</b>	<b>#0.0000</b>	<b>#0.0000</b>	<b>#0.0000</b>	<b>#0.0000</b>		
28 29	Rate Case Surcharge Rate Case Surcharge Total	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.00	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.0000 <b>\$0.00</b>	\$0.00	\$0.00
29	Nate Case Suitharge Total	φυ.00	φυ.υυ	φυ.υυ	φυ.υυ	φυ.υυ	<b>φυ.00</b>	<b>Φ</b> 0.00	φυ.υυ	<b>Ψ</b> υ.υυ	φυ.υυ	φυ.υυ	φυ.υυ	φυ.υυ	φυ. <b>υ</b> υ	φυ.υυ
30	COG Rates	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$1.9493	\$1.9493	\$2.1945	\$2.2449	\$2.2449	\$2.2449	\$2.1054	
31	Cost of Gas Total	\$243.69	\$335.36	\$418.08	\$420.31	\$371.13	\$295.11	\$2,083.68	\$175.44	\$107.21	\$65.84	\$67.35	\$94.29	\$159.39	\$669.52	\$2,753.20
32	Seasonal COG Difference from previous year							\$408.25							\$135.01	\$543.26
33	Seasonal Percent Change from previous year							24.4%							25.3%	24.6%
34	Total Bill	\$372	\$503	\$620	\$623	\$554	\$445	\$3,118	\$282	\$177	\$108	\$109	\$150	\$247	\$1,072	\$4,190
35	Seasonal Total Bill Difference from previous year	Ψ012	7000	7020	7020	<del>-</del>	Ψ-1-0	\$449.27	Ψ <u>-</u>	7111	7100	7100	<b>4100</b>	Ψ <u>-</u> 1	\$123.52	\$572.79
36	Seasonal Percent Change from previous year							16.8%							13.0%	15.8%
37	Seasonal Percent Change resulting from Base Rates							1.5%							1.6%	1.6%
38	Seasonal Percent Change resulting from COG							15.3%							14.2%	15.0%

<sup>(1)</sup> Residential Heating Typical Usage: Single family detached home using gas for heat, hot water and cooking.

#### New Hampshire Gas Corporation Typical Residential Heating Bill - Non-Fixed Price Option Program Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period

1							I	Winter							Summer	Total
2	12 MONTHS ENDED 04/2011	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	Nov-Apr	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	May-Oct	Nov-Oct
3	Typical Usage - therms (1)	109	150	187	188	166	132	932	90	55	30	30	42	71	318	1,250
4	Residential Heating															
5	Customer Charge	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$51.60	\$8.20	\$8.20	\$8.20	\$8.20	\$8.20	\$8.20	\$49.20	\$100.80
6	Delivery Charge: Winter Summer	φο.00	ψ0.00	ψ0.00	ψ0.00	ψ0.00	φο.υυ	φ51.00	ψ0.20	ψ0.20	ψ0.20	ψ0.20	ψ0.20	ψ0.20	ψ <del>4</del> 3.20	\$100.00
7	First 80 therms @ \$1.1108 \$1.0694	\$88.86	\$88.86	\$88.86	\$88.86	\$88.86	\$88.86	\$533.16	\$85.55	\$58.82	\$32.08	\$32.08	\$44.91	\$75.93	\$329.37	\$862.53
8	Next 120 therms @ \$0.9028 \$0.8614	\$26.18	\$63.20	\$96.60	\$97.50	\$77.64	\$46.95	\$408.07	\$8.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.61	\$416.68
9	Over 200 therms @ \$0.7532 \$0.7118	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
40	Dana Dallinama Danama Tatal	\$123.64	\$160.66	\$194.06	\$404.00	6475.40	\$144.41	\$992.83	\$102.36	\$67.02	\$40.28	\$40.28	\$53.11	\$84.13	\$387.18	£4 000 04
10	Base Delivery Revenue Total	\$123.64	\$160.66	\$194.06	\$194.96	\$175.10	\$144.41	\$992.83	\$102.36	\$67.02	\$40.28	\$40.28	\$53.11	\$84.13	\$387.18	\$1,380.01
11	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0851	\$0.0851	\$0.0851	\$0.0851	\$0.0851	\$0.0851		
12	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.66	\$4.68	\$2.55	\$2.55	\$3.57	\$6.04	\$27.05	\$27.05
13		\$1.6356	\$1.6356	\$1.7608 <b>\$329.27</b>	\$1.8437	\$1.8437	\$2.0445	\$1.7977	\$1.6796	\$1.6796	\$1.5444	\$1.5444	\$1.6303	\$1.8287	\$1.6808	\$2,209,94
14	Cost of Gas Total	\$178.28	\$245.34	\$329.27	\$346.62	\$306.05	\$269.87	\$1,675.43	\$151.16	\$92.38	\$46.33	\$46.33	\$68.47	\$129.84	\$534.51	\$2,209.94
15	Total Bill	\$302	\$406	\$523	\$542	\$481	\$414	\$2,668	\$261	\$164	\$89	\$89	\$125	\$220	\$949	\$3,617
16								Winter							Summer	Total
17	12 MONTHS ENDED 04/2012	Nov-11	Dec-11	Jan-12	Feb-12	Feb-12	Mar-12	Nov-Apr	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	May-Oct	Nov-Oct
									•				•			ì
18	Typical Usage - therms (1)	109	150	187	188	166	132	932	90	55	30	30	42	71	318	1,250
19	Residential Heating															
20	Customer Charge	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$51.60	\$105.60
21	Delivery Charge: Winter Summer	ψο.σσ	ψο.σσ	ψ0.00	ψ0.00	ψο.σσ	ψ0.00	ψ04.00	ψ0.00	ψ0.00	ψο.σσ	ψο.σσ	ψ0.00	ψ0.00	φο1.00	Ψ100.00
22	First 80 therms @ \$1.1522 \$1.1108	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$553.08	\$88.86	\$61.09	\$33.32	\$33.32	\$46.65	\$78.87	\$342.11	\$895.19
23	Next 120 therms @ \$0.9442 \$0.9028	\$27.38	\$66.09	\$101.03	\$101.97	\$81.20	\$49.10	\$426.77	\$9.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.03	\$435.80
24	Over 200 therms @ \$0.7946 \$0.7532	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
25	Base Delivery Revenue Total	\$128.56	\$167.27	\$202.21	\$203.15	\$182.38	\$150.28	\$1,033.85	\$106.49	\$69.69	\$41.92	\$41.92	\$55.25	\$87.47	\$402.74	\$1,436.59
26	Seasonal Base Delivery Difference from previous year	φ120.30	\$107.27	\$202.2 I	φ203.13	\$102.30	\$130.20	\$41.02	\$100.43	φ03.03	φ41.32	φ41.32	φυυ. <b>2</b> υ	φ01.41	\$15.56	\$56.58
27	Seasonal Percent Change from previous year							4.1%							4.0%	4.1%
28	Ü	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	** -	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		A
29	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
30	COG Rates	\$2.2157	\$2.2157	\$2.2157	\$2.2157	\$2.2157	\$2.2157	\$2.2157	\$1.9493	\$1.9493	\$2.1945	\$2.2449	\$2.2449	\$2.2449	\$2.1054	
31	Cost of Gas Total	\$241.51	\$332.36	\$414.34	\$416.55	\$367.81	\$292.47	\$2,065.04	\$175.44	\$107.21	\$65.84	\$67.35	\$94.29	\$159.39	\$669.52	\$2,734.56
32	Seasonal COG Difference from previous year							\$389.61							\$135.01	\$524.62
33	Seasonal Percent Change from previous year							23.3%							25.3%	23.7%
34	Total Bill	\$370	\$500	\$617	\$620	\$550	\$443	\$3,099	\$282	\$177	\$108	\$109	\$150	\$247	\$1,072	\$4,171
35	Seasonal Total Bill Difference from previous year	φυιυ	<b> \$300</b>	<b>Ψ</b> 01/	<b>⊅</b> 0∠0	<b></b> \$330	<b>Ф443</b>	\$430.63	<b>\$202</b>	ψ1/ <i>1</i>	<b>Φ100</b>	φιυ <del>υ</del>	φιοU	<b>⊅∠4</b> 1	\$1, <b>072</b> \$123.52	\$554.15
36	Seasonal Percent Change from previous year							16.1%							13.0%	15.3%
37	Seasonal Percent Change resulting from Base Rates							1.5%							1.6%	1.6%
38	ů ů							14.6%							14.2%	14.5%

<sup>(1)</sup> Residential Heating Typical Usage: Single family detached home using gas for heat, hot water and cooking.

#### New Hampshire Gas Corporation Typical Commercial Bill - Fixed Price Option Program Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period

1 2	12 MONTHS ENDED 04/2011	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	Winter Nov-Apr	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Summer May-Oct	Total Nov-Oct
3 4	Typical Usage - therms	193	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
5 6	Customer Charge Delivery Charge: Winter Summer	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$103.20	\$16.40	\$16.40	\$16.40	\$16.40	\$16.40	\$16.40	\$98.40	\$201.60
7 8 9	First 80 therms @ \$1.1108 \$1.0694  Next 120 therms @ \$0.9028 \$0.8614  Over 200 therms @ \$0.7532 \$0.7118	\$88.86 \$102.02 \$0.00	\$88.86 \$108.34 \$51.97	\$88.86 \$108.34 \$73.81	\$88.86 \$108.34 \$46.70	\$88.86 \$108.34 \$25.61	\$88.86 \$82.15 \$0.00	\$533.16 \$617.53 \$198.09	\$85.55 \$31.87 \$0.00	\$85.55 \$0.86 \$0.00	\$77.00 \$0.00 \$0.00	\$77.00 \$0.00 \$0.00	\$85.55 \$7.75 \$0.00	\$85.55 \$53.41 \$0.00	\$496.20 \$93.89 \$0.00	\$1,029.36 \$711.42 \$198.09
	Base Delivery Revenue Total	\$208.08	\$266.37	\$288.21	\$261.10	\$240.01	\$188.21	\$1,451,98	\$133.82	\$102.81	\$93.40	\$93.40	\$109.70	\$155.36	\$688.49	\$2,140.47
	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	<b>V</b> 1,101100	\$0.0851	\$0.0851	\$0.0851	\$0.0851	\$0.0851	\$0.0851	<b>4000</b> 110	<del></del>
	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.96	\$6.89	\$6.13	\$6.13	\$7.57	\$12.08	\$48.76	\$48.76
	COG Rates (Non-FPO rate; FPO was not offered)  Cost of Gas Total	\$1.6356 <b>\$315.67</b>	\$1.6356 <b>\$439.98</b>	\$1.7608 <b>\$524.72</b>	\$1.8437 <b>\$483.05</b>	\$1.8437 <b>\$431.43</b>	\$2.0445 <b>\$349.61</b>	\$1.7831 <b>\$2.544.46</b>	\$1.6796 <b>\$196.51</b>	\$1.6796 <b>\$136.05</b>	\$1.5444 <b>\$111.20</b>	\$1.5444 <b>\$111.20</b>	\$1.6303 <b>\$145.10</b>	\$1.8287 <b>\$259.68</b>	\$1.6749 <b>\$959.74</b>	\$3,504.20
	Total Bill	\$524	\$706	\$813	\$744	\$671	\$538	\$3,996	\$340	\$246	\$211	\$211	\$262	\$427	\$1.697	\$5,693
15	Total Bill	<b>\$</b> 324	\$706	\$013	\$744	\$071	\$336	<b>\$3,996</b>	\$340	\$240	\$211	\$211	\$202	\$42 <i>1</i>	\$1,097	\$5,693
16 17	12 MONTHS ENDED 04/2012	Nov-11	Dec-11	Jan-12	Feb-12	Feb-12	Mar-12	Winter Nov-Apr	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Summer May-Oct	Total Nov-Oct
18 19	Typical Usage - therms <u>Commercial</u>	193	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
20 21	Customer Charge Delivery Charge: Winter Summer	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$108.00	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$103.20	\$211.20
22 23	First 80 therms @ \$1.1522 \$1.1108 Next 120 therms @ \$0.9442 \$0.9028	\$92.18 \$106.69	\$92.18 \$113.30	\$92.18 \$113.30	\$92.18 \$113.30	\$92.18 \$113.30	\$92.18 \$85.92	\$553.08 \$645.81	\$88.86 \$33.40	\$88.86 \$0.90	\$79.98 \$0.00	\$79.98 \$0.00	\$88.86 \$8.13	\$88.86 \$55.97	\$515.40 \$98.40	\$1,068.48 \$744.21
24	Over 200 therms @ \$0.7946 \$0.7532	\$0.00	\$54.83	\$77.87	\$49.27	\$27.02	\$0.00	\$208.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.99
	Base Delivery Revenue Total	\$216.87	\$278.31	\$301.35	\$272.75	\$250.50	\$196.10	\$1,515.88	\$139.46	\$106.96	\$97.18	\$97.18	\$114.19	\$162.03	\$717.00	\$2,232.88
26 27	Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year							\$63.90 4.4%							\$28.51 4.1%	\$92.41 4.3%
28	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
29	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.000	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
30	COG Rates	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$1.9493	\$1.9493	\$2.1945	\$2.2449	\$2.2449	\$2.2449	\$2.1364	
31 32	Cost of Gas Total Seasonal COG Difference from previous year	\$431.49	\$601.40	\$666.24	\$585.75	\$523.15	\$382.30	<b>\$3,190.33</b> \$645.87	\$228.07	\$157.89	\$158.00	\$161.63	\$199.80	\$318.78	<b>\$1,224.17</b> \$264.43	<b>\$4,414.50</b> \$910.30
33	Seasonal Percent Change from previous year							25.4%							27.6%	26.0%
34	Total Bill	\$648	\$880	\$968	\$859	\$774	\$578	\$4,706	\$368	\$265	\$255	\$259	\$314	\$481	\$1,941	\$6,647
35 36	Seasonal Total Bill Difference from previous year Seasonal Percent Change from previous year							\$709.77 17.8%							\$244.18 14.4%	\$953.95 16.8%
37	Seasonal Percent Change resulting from Base Rates							1.6%							1.7%	1.6%
38	Seasonal Percent Change resulting from COG							16.2%							15.6%	16.0%

#### New Hampshire Gas Corporation Typical Commercial Bill - Non-Fixed Price Option Program Forecasted 2011-2012 Winter Period vs. Actual 2010-2011 Winter Period

1 2	12 MONTHS ENDED 04/2011	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	Winter Nov-Apr	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Summer May-Oct	Total Nov-Oct
3	Typical Usage - therms	193	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
5 6	Customer Charge Delivery Charge: Winter Summer	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$103.20	\$16.40	\$16.40	\$16.40	\$16.40	\$16.40	\$16.40	\$98.40	\$201.60
7 8 9	First 80 therms @ \$1.1108 \$1.0694 Next 120 therms @ \$0.9028 \$0.8614 Over 200 therms @ \$0.7532 \$0.7118	\$88.86 \$102.02 \$0.00	\$88.86 \$108.34 \$51.97	\$88.86 \$108.34 \$73.81	\$88.86 \$108.34 \$46.70	\$88.86 \$108.34 \$25.61	\$88.86 \$82.15 \$0.00	\$533.16 \$617.53 \$198.09	\$85.55 \$31.87 \$0.00	\$85.55 \$0.86 \$0.00	\$77.00 \$0.00 \$0.00	\$77.00 \$0.00 \$0.00	\$85.55 \$7.75 \$0.00	\$85.55 \$53.41 \$0.00	\$496.20 \$93.89 \$0.00	\$1,029.36 \$711.42 \$198.09
	Base Delivery Revenue Total	\$208.08	\$266.37	\$288.21	\$261.10	\$240.01	\$188.21	\$1,451,98	\$133.82	\$102.81	\$93.40	\$93.40	\$109.70	\$155.36	\$688.49	\$2,140.47
	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	**,******	\$0.0851	\$0.0851	\$0.0851	\$0.0851	\$0.0851	\$0.0851	70000	<del></del>
	Rate Case Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.96	\$6.89	\$6.13	\$6.13	\$7.57	\$12.08	\$48.76	\$48.76
	COG Rates Cost of Gas Total	\$1.6356 <b>\$315.67</b>	\$1.6356 <b>\$439.98</b>	\$1.7608 <b>\$524.72</b>	\$1.8437 <b>\$483.05</b>	\$1.8437 <b>\$431.43</b>	\$2.0445 <b>\$349.61</b>	\$1.7831 <b>\$2.544.46</b>	\$1.6796 <b>\$196.51</b>	\$1.6796 <b>\$136.05</b>	\$1.5444 <b>\$111.20</b>	\$1.5444 <b>\$111.20</b>	\$1.6303 <b>\$145.10</b>	\$1.8287 <b>\$259.68</b>	\$1.6749 <b>\$959.74</b>	\$3,504.20
					,			, ,,				•				
15	Total Bill	\$524	\$706	\$813	\$744	\$671	\$538	\$3,996	\$340	\$246	\$211	\$211	\$262	\$427	\$1,697	\$5,693
16 17	12 MONTHS ENDED 04/2012	Nov-11	Dec-11	Jan-12	Feb-12	Feb-12	Mar-12	Winter Nov-Apr	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Summer May-Oct	Total Nov-Oct
18 19	Typical Usage - therms <u>Commercial</u>	193	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
20 21	Customer Charge Delivery Charge: Winter Summer	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$108.00	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$103.20	\$211.20
22 23	First 80 therms @ \$1.1522 \$1.1108 Next 120 therms @ \$0.9442 \$0.9028	\$92.18 \$106.69	\$92.18 \$113.30	\$92.18 \$113.30	\$92.18 \$113.30	\$92.18 \$113.30	\$92.18 \$85.92	\$553.08 \$645.81	\$88.86 \$33.40	\$88.86 \$0.90	\$79.98 \$0.00	\$79.98 \$0.00	\$88.86 \$8.13	\$88.86 \$55.97	\$515.40 \$98.40	\$1,068.48 \$744.21
24	Over 200 therms @ \$0.7946 \$0.7532	\$0.00	\$54.83	\$77.87	\$49.27	\$27.02	\$0.00	\$208.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.99
	Base Delivery Revenue Total	\$216.87	\$278.31	\$301.35	\$272.75	\$250.50	\$196.10	\$1,515.88	\$139.46	\$106.96	\$97.18	\$97.18	\$114.19	\$162.03	\$717.00	\$2,232.88
26 27	Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year							\$63.90 4.4%							\$28.51 4.1%	\$92.41 4.3%
28	Rate Case Surcharge	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
29	Rate Case Surcharge Total	\$0.000	\$0.000	\$0.00	\$0.000	\$0.000	\$0.000	\$0.00	\$0.00	\$0.000	\$0.000 \$0.00	\$0.00	\$0.000	\$0.000	\$0.00	\$0.00
30	COG Rates	\$2.2157	\$2.2157	\$2.2157	\$2.2157	\$2.2157	\$2.2157	\$2.2157	\$1.9493	\$1.9493	\$2.1945	\$2.2449	\$2.2449	\$2.2449	\$2.1364	
31 32	Cost of Gas Total Seasonal COG Difference from previous year	\$427.63	\$596.02	\$660.28	\$580.51	\$518.47	\$378.88	<b>\$3,161.79</b> \$617.33	\$228.07	\$157.89	\$158.00	\$161.63	\$199.80	\$318.78	<b>\$1,224.17</b> \$264.43	<b>\$4,385.96</b> \$881.76
33	Seasonal Percent Change from previous year							24.3%							27.6%	25.2%
34	Total Bill	\$645	\$874	\$962	\$853	\$769	\$575	\$4,678	\$368	\$265	\$255	\$259	\$314	\$481	\$1,941	\$6,619
35 36	Seasonal Total Bill Difference from previous year Seasonal Percent Change from previous year							\$681.23 17.0%							\$244.18 14.4%	\$925.41 16.3%
37	Seasonal Percent Change resulting from Base Rates							1.6%							1.7%	1.6%
38	Seasonal Percent Change resulting from COG							15.4%							15.6%	15.5%

	New Hampshire Gas Corporation												
			His	torical COG Comp	arison - FPO vs.	Non-FPO Price							
			Percent			Typical	Average	Typical	Cost/(Savings)				
Winter	FPO	Amount	Participation	Actual	Premium	Residential	Non-FPO	Residential	to FPO				
Period	Rate	of Premium	(therms)	FPO Volumes	Revenue	FPO bill	Rate	Non-FPO bill	Customers				
2010-2011	=g												
2009-2010	\$1.3402	\$0.02	17.12%	163,486	\$3,270	\$2,256	\$1.4900	\$2,396	(\$140)				
2008-2009	\$2.2408	\$0.02	21.08%	205,970	\$4,119	\$2,974	\$1.7347	\$2,492	\$482				
2007-2008	\$1.5212	\$0.02	28.01%	266,419	\$5,328	\$2,288	\$1.7646	\$2,520	(\$232)				
2006-2007	\$1.4741	\$0.02	21.86%	206,686	\$4,134	\$2,250	\$1.5397	\$2,313	(\$63)				
2005-2006	\$1.5260	\$0.02	42.91%	348,849	\$6,977	\$2,248	\$1.3742	\$2,103	\$145				
2004-2005	\$1.2323	n/a	39.44%	340,315	n/a	\$1,946	\$1.2647	\$1,976	(\$30)				
2003-2004	\$0.8877	n/a	38.78%	316,300	n/a	\$1,580	\$1.0325	\$1,718	(\$138)				
Average						\$2,220		\$2,217	\$4				

#### MONT BELVIEU PROPANE FUTURES - 09/15/11 CLOSE

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### RATES (In Cents-per-bbl.)

ITEM NO. 135 Non-Incentive Rates for Propane (Gulf Coast Origins)

[U] All rates in this item are unchanged unless otherwise indicate

[U] All rates in the	nis item are	unchanged	l unless oth	erwise indica Origin	ted.	
Destination	Arcadia	(Bienville P	arish, LA)		ı (Chambers C	o., TX)
Arcadia (Bienville Parish, LA)					171.16	
Calvert City (Marshall Co., KY)					318.70	
Coshocton (Coshocton Co., OH)		347.71			371.45	
Dexter (Stoddard Co., MO)		224.61			248.25	
Du Bois (Clearfield Co., PA)		389.17	(1)		412.38	(1)
Eagle (Chester Co., PA)		409.42			433.16	
Finger Lakes (Schuyler Co., NY)		415.02			438.34	
Floreffe Junction (Allegheny Co., PA)					353.81	
Fontaine (Green Co., AR)		209.39			233.23	
Greensburg (Westmoreland Co., PA)		365.96	(1)		389.17	(1)
Harford Mills (Cortland Co., NY)		416.44	(1)		439.83	(1)
Kingsland (Cleveland Co., AR)		185.90			197.81	
Lebanon (Boone Co., IN)		268.94			292.78	
Lima (Allen Co., OH)		289.63			313.60	
North Little Rock (Pulaski Co., AR)		184.86			208.71	
Oneonta (Otsego Co., NY)		452.05	(1)		475.26	(1)
Princeton (Gibson Co., IN)		294.65			318.70	
Schaefferstown (Lebanon Co., PA)		420.90			444.56	
Selkirk (Albany Co., NY)	[N] <u>[E]</u>	482.11	(1)	[N] <u>[E]</u>	505.33	(1)
Seymour (Jackson Co., IN)		254.50			278.20	
Sinking Spring (Berks Co., PA)		420.90			444.56	
Todhunter (Butler Co., OH)		309.10			332.84	
Twin Oaks (Delaware Co., PA)		420.90			444.56	
Watkins Glen (Schuyler Co., NY)		394.02	(1)		417.34	(1)
West Memphis (Crittenden Co., AR)					248.25	

#### **PIPELINE RATES**

Effective September 2, 2011

ITEM NO. 135 - Non-Incentive Rates for Propane (Gulf Coast Origins)

		Origin Mount Belvieu		
Destination		¢-per-bbl	gal-per-bbl	fee-per-gal
Selkirk	See page			
(Albany Co., NY)	12 of 16	505.3	42	0.1203

#### ITEM NO. 30 - December-through-February Charges

If, during a single calendar month in the period December through February, Shipper receives deliveries at northeast terminals in excess of the total volume delivered to the same Shipper at such terminals during the preceding March-through-November period, a charge of thirty cents (30¢) per Barrel in addition to all other charges shall apply to such excess volume.

		Origin		
		Mount Belvieu		
Destination		¢-per-bbl	gal-per-bbl	fee-per-gal
Selkirk	See page			
(Albany Co., NY)	5 of 16	30.0	42	0.0071

From: Kirsten Simpson [mailto:k.simpson@northerngastransport.com]\_\_\_\_

Sent: Tuesday, September 13, 2011 11:19 AM

Subject: Fuel Surcharge email .doc

Northern Gas Transport, Inc. Box 106 Lyndonville, VT 05851-0106 1-800-648-1075

FAX: 802-626-5039

September 13, 2011

To: All Customers

I

Re: Fuel Surcharge

As of Monday, September 12, 2011 the Department of Energy New England average price per gallon of diesel fuel was \$3.985. All deliveries invoiced from Sunday, September 18, 2011 through Saturday, September 24, 2011 will be line item assessed at 30.0% fuel surcharge.

Thank you and should you have any questions, please contact <u>Susan Noyes</u> at 1-800-648-1075 extension 223.

Best Regards,

Bruce Grant President/Owner

Fuel

## Northern Gas Transport Inc. - Selkirk to Keene

				ruei			
		Base	Base	Surcharge		Total	Total Rate
_	Gallons	Rate	Charge	Rate	Surcharge	Charge	Per Gallon
	9,200	\$0.0575	\$529.00	20.00%	\$105.80	\$634.80	\$0.0690
	9,200	\$0.0575	\$529.00	20.50%	\$108.45	\$637.45	\$0.0693
	9,200	\$0.0575	\$529.00	21.00%	\$111.09	\$640.09	\$0.0696
	9,200	\$0.0575	\$529.00	21.50%	\$113.74	\$642.74	\$0.0699
	9,200	\$0.0575	\$529.00	22.00%	\$116.38	\$645.38	\$0.0702
	9,200	\$0.0575	\$529.00	22.50%	\$119.03	\$648.03	\$0.0704
	9,200	\$0.0575	\$529.00	23.00%	\$121.67	\$650.67	\$0.0707
	9,200	\$0.0575	\$529.00	23.50%	\$124.32	\$653.32	\$0.0710
	9,200	\$0.0575	\$529.00	24.00%	\$126.96	\$655.96	\$0.0713
	9,200	\$0.0575	\$529.00	24.50%	\$129.61	\$658.61	\$0.0716
	9,200	\$0.0575	\$529.00	25.00%	\$132.25	\$661.25	\$0.0719
	9,200	\$0.0575	\$529.00	25.50%	\$134.90	\$663.90	\$0.0722
	9,200	\$0.0575	\$529.00	26.00%	\$137.54	\$666.54	\$0.0725
	9,200	\$0.0575	\$529.00	26.50%	\$140.19	\$669.19	\$0.0727
	9,200	\$0.0575	\$529.00	27.00%	\$142.83	\$671.83	\$0.0730
	9,200	\$0.0575	\$529.00	27.50%	\$145.48	\$674.48	\$0.0733
	9,200	\$0.0575	\$529.00	28.00%	\$148.12	\$677.12	\$0.0736
	9,200	\$0.0575	\$529.00	28.50%	\$150.77	\$679.77	\$0.0739
	9,200	\$0.0575	\$529.00	29.00%	\$153.41	\$682.41	\$0.0742
	9,200	\$0.0575	\$529.00	29.50%	\$156.06	\$685.06	\$0.0745
	9,200	\$0.0575	\$529.00	30.00%	\$158.70	\$687.70	\$0.0748
	9,200	\$0.0575	\$529.00	30.50%	\$161.35	\$690.35	\$0.0750
	9,200	\$0.0575	\$529.00	31.00%	\$163.99	\$692.99	\$0.0753
	9,200	\$0.0575	\$529.00	31.50%	\$166.64	\$695.64	\$0.0756
	9,200	\$0.0575	\$529.00	32.00%	\$169.28	\$698.28	\$0.0759
	9,200	\$0.0575	\$529.00	32.50%	\$171.93	\$700.93	\$0.0762
	9,200	\$0.0575	\$529.00	33.00%	\$174.57	\$703.57	\$0.0765
	9,200	\$0.0575	\$529.00	33.50%	\$177.22	\$706.22	\$0.0768
	9,200	\$0.0575	\$529.00	34.00%	\$179.86	\$708.86	\$0.0771
	9,200	\$0.0575	\$529.00	34.50%	\$182.51	\$711.51	\$0.0773
	9,200	\$0.0575	\$529.00	35.00%	\$185.15	\$714.15	\$0.0776
	9,200	\$0.0575	\$529.00	35.50%	\$187.80	\$716.80	\$0.0779
	9,200	\$0.0575	\$529.00	36.00%	\$190.44	\$719.44	\$0.0782
	9,200	\$0.0575	\$529.00	36.50%	\$193.09	\$722.09	\$0.0785
	9,200	\$0.0575	\$529.00	37.00%	\$195.73	\$724.73	\$0.0788
	9,200	\$0.0575	\$529.00	37.50%	\$198.38	\$727.38	\$0.0791
	9,200	\$0.0575	\$529.00	38.00%	\$201.02	\$730.02	\$0.0794
	9,200	\$0.0575	\$529.00	38.50%	\$203.67	\$732.67	\$0.0796
	9,200	\$0.0575	\$529.00	39.00%	\$206.31	\$735.31	\$0.0799
	9,200	\$0.0575	\$529.00	39.50%	\$208.96	\$737.96	\$0.0802
	9,200	\$0.0575	\$529.00	40.00%	\$211.60	\$740.60	\$0.0805

#### LEASE AGREEMENT

This Lease Agreement ("Lease") is made as of this 17th day of May 2011, between Haffner's Service Station Inc. (hereinafter "Haffners"), a gas/oil company organized and existing under the laws of the State of New Hamsphire, with a principal place of business at 7 Sophia's Way, Greenville, New Hampshire 03048 and New Hampshire Gas Corporation, a corporation existing under the laws of the State of New Hampshire, with a principal place of business at 32 Central Square, Keene, New Hampshire 03431 (hereinafter "NHGC" and, together with Haffners, the "Parties"). Together the Parties hereby agree as follows:

WHEREAS, NHGC desires 60,000 gallons (net 51,000 @ 85%) of storage space for its propane for the 2011-2012 heating season; and

WHEREAS, Haffner's has available 60,000 gallons of storage space at its property located at 7 Sophia's Way, Greenville, New Hampshire 03048 and

WHEREAS, Haffner's is willing to lease storage space on a best efforts basis to meet the needs of NHGC for propane storage;

NOW, THEREFORE, in consideration of the mutual undertaking of the Parties as stated in this Lease, Haffner's and NHGC agree as follows:

- 1. Haffner's shall use its reasonable best efforts to make available to NHGC, subject to Haffner's Priority Right (as such term is defined below), propane storage as follows: (i) 60,000 gallons of storage on the Greenville Property. Haffner's retains all rights to retain sufficient storage capacity at the Haffner's Property for its own peaking needs (such rights collectively the "Haffner's Priority Right"). Notwithstanding the foregoing, in the event that the use of the storage space leased to NHGC pursuant to this Lease is necessary for Haffner's to meet its own peaking needs, the Parties shall use their reasonable best efforts to cooperate to achieve the objective of securing sufficient propane to meet the needs of both Parties.
- 2. This Lease shall be effective as of June 1, 2011 and shall continue until May 31, 2012 unless the lease is renewed or terminated earlier in accordance herewith. Upon the expiration or termination of this Lease, NHGC agrees to use reasonable best efforts at its sole cost and expense to ensure that all propane stored by NHGC pursuant to this Lease is removed from the Haffner's Property within thirty (30) days. Haffner's shall take title to, if any, propane not removed during such period. Haffner's, in its sole discretion, may either take title to such propane or cause it to be removed at NHGC's sole cost and expense (including reasonable attorneys' fees). Sections 3-14 hereof shall remain in full force and effect until all propane has been removed or Haffner's has taken title to such propane.

- 3. The total fee paid by NHGC to Haffner's for the storage services provided pursuant to this Lease shall be (the "Storage Fee"). The Storage Fee shall be payable by NHGC upon the date hereof.
- 4. NHGC shall be solely responsible for all operations associated with the loading and unloading of the propane in and out of NHGC's transport tankers, and shall perform such operations with due care.
- 5. Except as set forth in Section 2 hereof, title to the propane stored pursuant to this Lease shall, at all times, be in NHGC's name. Haffner's makes no warranty of title whatsoever. NHGC warrants for itself, its successors and assigns that it will have at all times good title or valid right to deliver and store all propane stored pursuant to this Lease, and that such propane will be of a quality suitable for storage at the Haffners Property. NHGC agrees to indemnify and hold Haffner's harmless from all claims, damages, suits, penalties, fines or other costs arising directly or indirectly from or with respect to the title to or quality of the propane stored pursuant to this Lease.
- 6. NHGC shall maintain commercial general liability insurance in a minimum amount of 1 Million, which shall include coverage for, without limitation, injury to or death of a person or persons or damage to property occasioned by or arising out of or in connection with NHGC's use of the Haffner's Property.
- 7. Either Party may terminate this Lease upon written notice to the other Party in the event that such other Party shall have materially breached the provisions hereof. The provisions of Sections 5 14 hereof shall survive the termination or expiration of this Lease.
- 8. NEITHER PARTY NOR ITS AGENTS OR EMPLOYEES SHALL BE LIABLE TO THE OTHER HEREUNDER FOR AMOUNTS REPRESENTING LOSS OF REVENUES, LOSS OF PROFITS, LOSS OF BUSINESS, OR INDIRECT, CONSEQUENTIAL, SPECIAL OR PUNITIVE DAMAGES, EVEN IF HAFFNERS HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
- 9. NHGC shall indemnify and hold harmless and at its option, Defend in an indemnity suit, Haffner's for any and all claims, damages, suits, penalties, fines or other costs to the extent arising directly or indirectly from or with respect to the negligent or willful actions, of its employees, officers, directors, contractors or agents related to this Lease and the services to be provided hereunder.
- 10. This Lease shall be governed by the laws of the State of New Hampshire, without regard to its choice of law provisions. All disputes arising out of this Lease shall be subject to the exclusive jurisdiction of, and venue in, federal and state courts located in New Hampshire. The Parties hereby irrevocably consent to the personal and exclusive jurisdiction and venue of such courts.

- 11. This Lease may not be assigned by either Party without the written consent of the other Party, provided that no such consent shall be required to an assignment pursuant to a merger, corporate reorganization, or sale of all or substantially all of the assets of a Party. This Lease shall be binding upon, and shall inure to the benefit of, the permitted successors and assigns of the Parties.
- 12. No delay, failure or default in performance of an obligation hereunder (other than the obligation to make payment of amounts due hereunder) shall constitute a breach of this Lease to the extent caused by acts of God, strikes, lockouts, acts of war, civil disturbances or other causes not within the control of the Party claiming suspension and which such Party is not able to prevent or overcome with the exercise of due diligence.
- 13. All written notices to Haffner's in connection with this Lease shall be provided by fax and overnight express mail to the following:

Haffner's Service Station Inc. 7 Sophia's Way Greenville, NH 03048

14. All written notices to NHGC in connection with this Lease shall be provided by fax and overnight express mail to the following:

Mr. Michael Eastman Vice President, Gas Assets Rochester Gas and Electric 89 East Avenue Rochester, NY 14649-0001 Facsimile 585-724-8641

[Signature Page Follows]

This Lease, which may be executed in duplicate, is entered into on this 22 day of \_\_\_\_\_\_\_\_, 2011.

Haffners Service Station, Inc.

By: Tegy Willest

Title: OFFICE MANAGER

New Hampshire Gas Corporation

By: Michael & Lantmun

Title: henry N46as



#### Specializing in the transportation of bulk petroleum products

Family owned and operated since 1983 Website: Northerngastransport.com

P.O. Box 106

212 Northern Circle

Lyndonville, VT 05851 • (802) 626-8621

(802) 626-5039 Fax

September 19, 2011

Mr. Steve Rokes General Manager New Hampshire Gas Corporation 32 Central Square Keene, NH 03431

Subject: Propane Delivery

Dear Steve:

The purpose of this letter is to respond to New Hampshire Gas Corporation's inquiry of Northern Gas Transport's ability to deliver a load of propane (9000 gallons each) daily for a continuous five-day period as stated in Section PUC 506.3 of the New Hampshire Code of Administrative Rules.

During the winter heating season, Northern Gas Transport has shown its determination to meet the supply needs of New Hampshire Gas Corporation. Unprecedented demand, long lines at the supply terminals and continuous colder than normal weather along with the customary supply allocations enacted by the pipelines made the 2010-11 heating season especially challenging. However, through almost daily communication with New Hampshire Gas staff regarding arrangements for alternate sources of supply and the management, staff and drivers of Northern Gas Transport, we met those needs.

A continuation of the current working relationship will allow Northern Gas Transport to meet the future needs of New Hampshire Gas Corporation including the provision for a truck load of propane (9000 gallons) daily for a continuous five-day period at any time during the winter heating season. If there is an interruption in normal supply routes, Northern Gas Transport will pull product from the two 30,000 gallon storage facilities leased by New Hampshire Gas Corporation in Greenville, New Hampshire. This provision is conditioned upon absence of forced majeure and New Hampshire Gas Corporation's ability to arrange adequate sources of supply.

Any such continuation of delivery service would be performed in conformance with Northern Gas Transport's commitment to the safety of the public and that of its drivers. We follow all Federal Motor Carrier Safety Rules and Regulations as set forth by the Department of Transportation.

We thank you for your business and the confidence you have placed in us. We look forward to working with you in the future and will do our best to continue the same level of service you have come to expect from all of us at Northern Gas Transport.

Sincerely.

Susan S. Noves

Vice President and Treasurer Northern Gas Transport, Inc.

# NEW HAMPSHIRE GAS CORPORATION DELIVERY RATE ADJUSTMENT NOVEMBER 1, 2011 (YEAR 3) CASE DG 09-038

#### CONTENTS

- 1. RESIDENTIAL TARIFF PAGE 19 MARKED
- 2. RESIDENTIAL TARIFF PAGE 19 CLEAN
- 3. INDUSTRIAL AND COMMERCIAL TARIFF PAGE 20 MARKED
- 4. INDUSTRIAL AND COMMERCIAL TARIFF PAGE 20 CLEAN
- 5. RATE CALCULATION SUMMARY

#### GENERAL RATE SCHEDULE RESIDENTIAL

#### **AVAILABILITY:**

This rate is for general use in locations reached by the company's mains and for which its facilities are adequate.

#### CHARACTER OF SERVICE:

Manufactured gas or equivalent will be supplied at a heat content value greater than or equal to the heat content value specified on Original Page 21.

#### **DELIVERY RATES:**

#### Annual Period November - October

Customer Cha	arge	<del>\$8.60</del> \$9.00	Per Month
First 80	Therms Per Month	<del>\$1.1108</del> \$1.1522	Per Therm
Next 120	Therms Per Month	<del>\$0.9028</del> \$0.9442	Per Therm
Over 200	Therms Per Month	<del>\$0.7532</del> \$0.7946	Per Therm

#### COST OF GAS RATE:

All gas sold under this schedule is subject to the applicable per therm cost of gas rate which is calculated on Page 24 for the Winter Period and Page 25 for the Summer Period.

#### METER ACCOUNT CHARGE:

When the company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is made in addition to all other charges. The meter account charge is \$20.00 when the visit to the meter location is scheduled at the mutual convenience of the company and the customer. Otherwise, the charge is \$30.00

#### TERMS AND CONDITIONS:

Customers will also be charged the applicable revenue surcharge as in effect from time to time.

This rate is net. Meters are read and bills are presented monthly. Bills are due upon presentation.

Amounts not paid prior to the next following meter reading date (normally 30 days from the prior meter reading date) are subject to a late payment charge of one and one-half percent (1½%) per month on the unpaid balance (equivalent to an 18% annual rate).

For each bad check tendered for payment, the company will charge the greater of five dollars (\$5.00) or the actual administrative cost of recovery.

Issued: November 4, 2010 October xx, 2011

Effective: November 1, 2010 2011

Title: Treasurer

#### GENERAL RATE SCHEDULE RESIDENTIAL

#### **AVAILABILITY:**

This rate is for general use in locations reached by the company's mains and for which its facilities are adequate.

#### CHARACTER OF SERVICE:

Manufactured gas or equivalent will be supplied at a heat content value greater than or equal to the heat content value specified on Original Page 21.

DELIVERY RATES:		Annual Period November - October	
Customer Cha	rge	\$9.00	Per Month
First 80 Next 120 Over 200	Therms Per Month Therms Per Month Therms Per Month	\$1.1522 \$0.9442 \$0.7946	Per Therm Per Therm Per Therm

#### **COST OF GAS RATE:**

All gas sold under this schedule is subject to the applicable per therm cost of gas rate which is calculated on Page 24 for the Winter Period and Page 25 for the Summer Period.

#### METER ACCOUNT CHARGE:

When the company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is made in addition to all other charges. The meter account charge is \$20.00 when the visit to the meter location is scheduled at the mutual convenience of the company and the customer. Otherwise, the charge is \$30.00

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For each bad check tendered for payment, the company will charge the greater of five dollars (\$5.00) or the actual administrative cost of recovery.

Issued: October xx, 2011	Issued by: Michael D. Eastman
Effective: November 1, 2011	
	Title: Treasurer

 $8^{th}$   $9^{th}$  Revised Page 20 Superseding  $7^{th}$   $8^{th}$  Revised Page 20

## GENERAL RATE SCHEDULE INDUSTRIAL AND COMMERCIAL

#### **AVAILABILITY**:

This rate is for general use in locations reached by the company's mains and for which its facilities are adequate.

#### CHARACTER OF SERVICE:

Manufactured gas or equivalent will be supplied at a heat content value greater than or equal to the heat content value specified on Original Page 21.

## DELIVERY RATES: Annual Period November - October

Customer Char	-ge	<del>\$17.20</del> \$18.00	
First 80	Therms Per Month	\$1.1108 \$1.1522	Per Therm
Next 120	Therms Per Month	\$0.9028 \$0.9442	Per Therm
Over 200	Therms Per Month	\$0.7532 \$0.7946	Per Therm

#### COST OF GAS RATE:

All gas sold under this schedule is subject to the applicable per therm cost of gas rate which is calculated on Page 24 for the Winter Period and Page 25 for the Summer Period.

#### METER ACCOUNT CHARGE:

When the company establishes or re-establishes a gas service account for a customer at a meter location, a meter account charge is made in addition to all other charges. The meter account charge is \$20.00 when the visit to the meter location is scheduled at the mutual convenience of the company and the customer. Otherwise, the charge is \$30.00

#### TERMS AND CONDITIONS:

Customers will also be charged the applicable revenue surcharge as in effect from time to time.

This rate is net. Meters are read and bills are presented monthly. Bills are due upon presentation.

Amounts not paid prior to the next following meter reading date (normally 30 days from the prior meter reading date) are subject to a late payment charge of one and one-half percent (1½%) per month on the unpaid balance (equivalent to an 18% annual rate).

For each bad check tendered for payment, the company will charge the greater of five dollars (\$5.00) or the actual administrative cost of recovery.

Issued: November 4, 2010 October xx, 2011

Effective: November 1, 2010 2011

Title: Treasurer

## GENERAL RATE SCHEDULE INDUSTRIAL AND COMMERCIAL

#### **AVAILABILITY:**

This rate is for general use in locations reached by the company's mains and for which its facilities are adequate.

#### **CHARACTER OF SERVICE:**

Manufactured gas or equivalent will be supplied at a heat content value greater than or equal to the heat content value specified on Original Page 21.

DELIVERY RATES:		Annual Period <u>November - October</u>	
Customer Char	rge	\$18.00	Per Month
First 80 Next 120 Over 200	Therms Per Month Therms Per Month Therms Per Month	\$1.1522 \$0.9442 \$0.7946	Per Therm Per Therm Per Therm

#### **COST OF GAS RATE:**

All gas sold under this schedule is subject to the applicable per therm cost of gas rate which is calculated on Page 24 for the Winter Period and Page 25 for the Summer Period.

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For each bad check tendered for payment, the company will charge the greater of five dollars (\$5.00) or the actual administrative cost of recovery.

Issued: October xx, 2011	Issued by: Michael D. Eastman
Effective: November 1, 2011	
	Title: Treasurer

			nire Gas Corporation ulation Summary		
Line		Rate Care	Industrial &	Т	
No.	Description	Residential	Commercial	Total	Source/Description
1	Existing Base Revenue Levels	\$389,912	\$849,749	\$1,239,661	November 2010 Calculated Revenues
2	Base Rate Increase - November 1, 2011	<i>'</i>		\$57,746	Settlement, Section 2.2
3	Total Revenue Requirement			\$1,297,407	Line 1 + Line 2
4	Percent Increase			4.66%	Line 2 / Line 3
5	Current Monthly Customer Charge	\$8.60	\$17.20		Approved November 2010 Rates
6	Percent Increase	4.66%	4.66%		
7	Monthly Customer Charge Increase	\$0.40	\$0.80		Line 5 * Line 6
8	New Monthly Customer Charge	\$9.00	\$18.00		Line 5 + Line 7
9	Number of Annual Bills	9,190	3,647	1	2009 Compliance Filing Line 9
0	Total Customer Charge Revenue	\$82,710	\$65,646	\$148,356	
1	Remaining Revenue to be Collected			\$1,149,051	Line 3 - Line 10
2	Therm Billing Determinants				
3	First Block Therms - Winter	166,258	108,255	274,513	2009 Compliance Filing - Normal Billed Therms
4	First Block Therms - Summer	63,424	50,823	114,246	2009 Compliance Filing - Normal Billed Therms
5	Second Block Therms - Winter	52,414	99,892	152,306	2009 Compliance Filing - Normal Billed Therms
6	Second Block Therms - Summer	994	37,918	38,913	2009 Compliance Filing - Normal Billed Therms
7	Third Block Therms - Winter	10,012	500,152	510,163	2009 Compliance Filing - Normal Billed Therms
8	Third Block Therms - Summer	0	145,007	145,007	2009 Compliance Filing - Normal Billed Therms
9	Total Therm Billing Determinants	293,101	942,047	1,235,148	2009 Compliance Filing - Normal Billed Therms
0.	Current Approved Block Rates				
21	First 80	\$1.1108	\$1.1108		Approved November 2010 Rates
.2	Next 120	\$0.9028	\$0.9028		Approved November 2010 Rates
23	Over 200	\$0.7532	\$0.7532		Approved November 2010 Rates
4	Revenue at Current Block Rates				
!5	First 80	\$255,122	\$176,698	\$431,821	(Line 13 + Line 14) * Line 21
6	Next 120	\$48,215	\$124,411	\$172,626	(Line 15 + Line 16) * Line 22
7	Over 200	\$7,540	\$485,912	\$493,452	(Line 17 + Line 18) * Line 23
8	Total Revenues at Current Rates	\$310,878	\$787,021	\$1,097,899	Line 25 + Line 26 + Line 27
9	Remaining Revenues to be Collected			\$51,152	Line 11 - Line 28
10	Total Therm Billing Determinants			1,235,148	Line 19
31	Per Therm Increase Required			\$0.0414	Line 29 / Line 30
32	New Block Rates				
13	First 80	\$1.1522	\$1.1522		Line 21 + Line 31
4	Next 120	\$0.9442	\$0.9442		Line 22 + Line 31
5	Over 200	\$0.7946	\$0.7946		Line 23 + Line 31
6	Revenues at New Block Rates				
7	First 80	\$264,634	\$183,286	\$447,921	(Line 13 + Line 14) * Line 33
8	Next 120	\$50,427	\$130,118	\$180,545	(Line 15 + Line 16) * Line 34
9	Over 200	\$7,955	\$512,631	\$520,586	(Line 17 + Line 18) * Line 35
0	Total Revenues at Block Rates	\$323,016	\$826,035	\$1,149,051	Line 37 + Line 38 + Line 39
1	Plus Customer Charge Revenues	\$82,710	\$65,646	\$148,356	Line 10
2	Total Annual Revenues Billed	\$405,726	\$891,681	\$1,297,407	Line 40 + Line 41
13	Base Rate Revenue Requirement			\$1,297,407	Line 3
44	Variance from Target Revenues			\$0	Line 43 - Line 42